

LN	CHEV-CARS	-	PONT-TRKS	-	BUIC-TRKS	-	GMCT-TRKS	-	SATU-TRKS	-	LN			
NO	CHEV-TRKS	-	OLDS-CARS	-	CADI-CARS	-	HUMM-CARS	-	TOTAL CARS	-	NO			
1	PONT-CARS	-	OLDS-TRKS	-	CADI-TRKS	-	HUMM-TRKS	-	TOTAL TRUCKS	-	1			
2	BUSINESS ASSOCIATE CODE		BUIC-CARS	-	GMC-CARS	-	SATU-CARS	-	TOTAL RPG	'Data unavailable'	2			
3	0				DEALER NAME						3			
4	FROM	January	1	2006	ADDRESS						4			
5	THRU	January	31	2006	CITY & STATE						5			
6	ASSETS				NO.	AMOUNT				6				
7	C	CASH ON HAND	200	0					7					
8	A	CASH IN BANK	202	0					8					
9	S	CONTRACTS IN TRANSIT	205	0					9					
10	H	SECURITIES	260	0					10					
11	C									11				
12	TOTAL CASH AND CONTRACTS				0					12				
13	U	NET CUSTOMER RECEIVABLES	FROM PG 7	0					13					
14	R	FACTORY RECEIVABLES	261	0					14					
15	R	DUE FROM FINANCE COMPANIES	262	0					15					
16	C	WARRANTY CLAIMS	263	0					16					
17	R	INS. COMMISSIONS RECEIVABLE	264	0					17					
18	E									18				
19	TOTAL RECEIVABLES				0					19				
20		DEMONSTRATORS	0	230	0					20				
21	I	NEW CARS	0	231	0					21				
22	N	NEW TRUCKS	0	237	0					22				
23	T	NEW MD TRUCKS	0	235	0					23				
24	E	OTHER AUTOMOTIVE	238	0					24					
25	N	USED CARS	0	240	0					25				
26	T	USED TRUCKS	0	241	0					26				
27	A	PARTS AND ACCESSORIES	242	0					27					
28	R	TIRES	243	0					28					
29	S	I GAS, OIL AND GREASE	244	0					29					
30	E	PAINT AND BODY SHOP MATERIALS	245	0					30					
31	S	SUBLET REPAIRS	246	0					31					
32		WORK IN PROCESS-LABOR	247	0					32					
33	E	OTHER	252	0					33					
34		MISC. ASSETS RECEIVED IN TRADE	258	0					34					
35	T	LIFO RESERVE	FROM PG 7	0					35					
36	TOTAL INVENTORIES				0					36				
37	S	PREPAID EXPENSES:	TAXES	270	0					37				
38	T	INSURANCE	271	0					38					
39	H	OTHER	274	0					39					
40	TOTAL CURRENT ASSETS				0					40				
41	W	A	* DRIVER TRAINING VEHICLES	0	275	0					41			
42	K	S	* LEASE & RENTAL UNITS	0	277	0					42			
43	G	T	* L & R ACCUMULATED DEP.	0					43					
44	TOTAL CURRENT AND WORKING ASSETS				0					44				
45	FIXED ASSETS								45					
46	ACCOUNT	COST	ACCUM DEP					CORPORATION TYPE:						
47	A	LAND	0	280	0					'Data unavailable'				
48	U	BLDGS & IMP.	0	281/351	0									
49	T	LEASE HOLDS	0	286/356	0									
50	N	IT- HARDWARE	0	287/357	0									
51	L	IT - SOFTWARE	0	288/358	0									
52	Y	M&S EQUIP	0	282/352	0									
53	U	P&A EQUIP	0	283/353	0									
54	S	FURN & FIXTRS	0	284/354	0									
55		CO. VEHICLES	0	285/355	0									
56		OTHER	0	289/359	0									
57	TOTALS (45..52)				0	0								
58	MEMO: CO VEHICLES - CARS				-	TRUCKS				-				
59	O	A	LIFE INSURANCE-CASH VALUE	291	0									
60	T	S	NOTES & ACCT RECEIVABLE-OFFICERS	293	0									
61	H	S	NOTES & ACCOUNTS RECEIVABLE-OTHER	294	0									
62	E	E	OTHER INVESTMENTS & MISC. ASSETS	296	0									
63	R	T												
64	TOTAL OTHER ASSETS				0									
65	TOTAL ASSETS				0									



LIABILITIES		NO.	AMOUNT	6
C	CASH IN BANK CREDIT BALANCE	202	0	7
A	ACCTS PAYABLE-TRADE CREDITORS	300	0	8
C	ACC. RECEIVABLE CREDIT BAL.	220	0	9
C	CUSTOMER DEPOSITS	220	0	10
O	WARRANTY CLAIMS ADVANCE	305	0	11
U	NOTES PAYABLE-NEW VEH.&DEMOS	310	0	12
N	*MEMO: DELAYED PAYMENT-ACCT. 310			13
T			\$ 0	14
	NOTES PAYABLE-USED VEHICLES	311	0	15
	NOTES PAYABLE-LEASE & RENTAL UNITS	312	0	16
	NOTES PAYABLE-OTHER	314	0	17
				18
A	INTEREST PAYABLE	320	0	19
A	SALARIES, WAGES & COMM. PAYABLE	321	0	20
C	INSURANCE PAYABLE	322	0	21
C	PAYROLL TAXES PAYABLE	323	0	22
R	SALES TAXES PAYABLE	324	0	23
U	OTHER TAXES PAYABLE	325	0	24
E	INCOME TAXES PAYABLE	327	0	25
D	EMPLOYEE'S INCENTIVES/BONUSES PAYABLE	328	0	26
	OWNER'S BONUSES PAYABLE	329	0	27
	RETIREMENT BENEFITS PAYABLE	330	0	28
	OTHER PAYABLES	331	0	29
				30
TOTAL CURRENT LIABILITIES			0	31
L	RESERVES AND DEFERRALS	332	0	32
				33
O	LONG TERM DEBT	334	0	34
				35
G	DEFERRED TAXES	333	0	36
L	TOTAL	Ln 31 to 36	0	37
				38
E	MORTGAGES PAYABLE-REAL ESTATE	335	0	39
				40
TOTAL LIABILITIES		Ln 37 to 41	0	42
NET	QUALIFIED L.T.D. \$		0	43
WRKG.	DEALER		0	44
CAP.	STANDARD \$		'Data unavailable'	45

PROFIT OR LOSS SUMMARY (1)					CORPORATION TYPE:	
M.	TOT.	RTL.	RTL.	PROFIT/	NET WORTH	NO.
o.	NEW	NEW	USED	LOSS		
J	-	-	-	-	C	
F					O	AD'L PD IN CAP 360
M					P	RET. EARNINGS 370
A						DIVIDENDS 375
J					P	
J					R	INVESTMENTS 380
A					O	
S					P	
O					R	TO BAL +/- \$100
N					I	DRAWINGS 390
D					T	DLR TO BAL
Tot	0	0	0	0	Y	COMP TO BAL
PROFIT OR LOSS						399
TOTAL NET WORTH						0
TOTAL LIABILITIES & NET WORTH						0

TOTAL OPERATION EXPENSE ANALYSIS

LN NO	TOTAL INCOME AND EXPENSE	TOTAL DEALERSHIP						VARIABLE OPERATIONS				FIXED OPERATIONS				LN NO	
		MONTH	PER RTL VEH	% OF SALES	YEAR-TO-DATE	PER RTL VEH	% OF SALES	MONTH	YEAR-TO-DATE	MONTH	YEAR-TO-DATE	MONTH	YEAR-TO-DATE				
1	NET SALES	0	0		0	0	0	0	% Sls	0	% Sls	0	% Sls	0	% Sls	1	
2	GROSS PROFIT/INCOME	0	0	0.00%	0	0	0.00%	0	0%	0	0%	0	0%	0	0%	2	
3	V S EXPENSES	NO	% Grs	PVR	%GRS.PROF	PVR		% Grs		% Grs						3	
4	A E VEH_SLSPLS COMPENSATION & OTHER	11	0	0.0%	0	0	0.0%	0	0%	0	0%	0	0%	0	0%	4	
5	R L DELIVERY EXPENSE	13	0	0.0%	0	0	0.0%	0	0%	0	0%	0	0%	0	0%	5	
6	L N POLICY WORK-VEHICLES	15	0	0.0%	0	0	0.0%	0	0%	0	0%	0	0%	0	0%	6	
7	B G TOTAL VARIABLE		0	0.0%	0	0	0.0%	0	0%	0	0%		% Grs		% Grs	7	
8	P SALARIES-OWNERS / EXECUTIVE MANAGERS	20	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	8
9	E SALARIES-SUPERVISION	21	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	9
10	R SALARIES-CLERICAL	22	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	10
11	S OTHER SALARIES AND WAGES	23	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	11
12	O ABSENTEE COMPENSATION	24	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	12
13	N INCENTIVES-SUPERVISION	25	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	13
14	N TAXES-PAYROLL	26	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	14
15	E EMPLOYEE BENEFITS	27	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	15
16	L RETIREMENT BENEFITS	29	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	16
17	F TOTAL PERSONNEL		0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	17
18	I COMPANY VEHICLE EXPENSE	51	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	18
19	I OFFICE SUPPLIES AND EXPENSES	60	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	19
20	OTHER SUPPLIES	61	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	20
21	X S E-COMMERCE ADVERTISING/FEES	63	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	21
22	E ADVERTISING	65	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	22
23	M ADVERTISING REIMBURSEMENTS	64	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	23
24	I CONTRIBUTIONS	66	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	24
25	D POLICY WORK-PARTS AND SERVICE	67	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	25
26	INFORMATION TECHNOLOGY SERVICES	68	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	26
27	F OUTSIDE SERVICES (OTHER)	69	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	27
28	I TRAVEL AND ENTERTAINMENT	70	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	28
29	O X MEMBERSHIP DUES AND PUBLICATIONS	71	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	29
30	E LEGAL AND AUDITING EXPENSE	72	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	30
31	V D TELEPHONE	74	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	31
32	TRAINING EXPENSE	75	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	32
33	E INTEREST-FLOORPLAN	76	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	33
34	INTEREST-FLOORPLAN CREDIT	78	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	34
35	R INTEREST-NOTES PAYABLE (OTHER)	79	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	35
36	INSURANCE - INVENTORY	56	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	36
37	H BAD DEBT EXPENSE	57	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	37
38	FREIGHT	33	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	38
39	E MISCELLANEOUS EXPENSE	77	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	-	0%	0	0%	-	0%	39
40	TOTAL SEMI-FIXED		0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	40
41	A RENT	80	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	41
42	AMORTIZATION-LEASEHOLDS	81	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	42
43	D REPAIRS-REAL ESTATE	82	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	43
44	DEPRECIATION BLDGS. & IMPROVEMENTS	83	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	44
45	F TAXES-REAL ESTATE	84	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	45
46	I INSURANCE BLDGS. & IMPROVEMENTS	85	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	46
47	X INTEREST - MORTGAGES	86	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	47
48	E UTILITIES	87	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	48
49	D SUB-TOTAL RENT & RNT EQUIVALENT		0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	49
50	INSURANCE OTHER	88	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	50
51	TAXES-OTHER	89	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	51
52	REPAIRS-EQUIPMENT	90	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	52
53	DEPRECIATION-EQUIPMENT	91	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	53
54	EQUIPMENT RENTAL	92	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	54
55	TOTAL FIXED		0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	55
56	TOTAL FIXED OVERHEAD		0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	56
57	TOTAL EXPENSES (INCL. PRO OF G&A)		0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	57
58	T OPERATING PROFIT OR LOSS		0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	58
59	O NET ADDITIONS & DEDUCTIONS		0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	59
60	T NET PROFIT OR LOSS BEFORE BONUS & INC. TAX		0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	60
61	A BONUSES-EMPLOYEES	97	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	61
62	BONUSES-OWNERS	98	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	62
63	L NET PROFIT OR LOSS BEFORE INCOME TAXES		0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	63
64	E INCOME TAXES	99	0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	64
65	NET PROFIT OR LOSS AFTER INCOME TAXES		0	0.0%	0.00%	0	0.0%	0.00%	0	0%	0	0%	0	0%	0	0%	65

VARIABLE OPERATIONS - DEPARTMENT PROFITABILITY

LN NO		NEW VEHICLE (01)				USED VEHICLE (02)				LEASE AND RNTL (03)				FIN. INS & PROT. PLANS INCOME (04)		LN NO	
		MONTH	% Sls	YEAR-TO-DATE	% Sls	MONTH	% Sls	YEAR-TO-DATE	% Sls	MONTH	% Sls	YEAR-TO-DATE	% Sls	MONTH	YEAR-TO-DATE		
1	NET SALES	0		0		0		0		0		0		0		0	1
2	GROSS PROFIT/INCOME	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	2
3	EXPENSES		% Grs		% Grs		% Grs		% Grs		% Grs		% Grs		% Grs		3
4	VEH. SLSPLC COMPENSATION & OTHER	11	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	4
5	DELIVERY EXPENSE	13	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	5
6	POLICY WORK-VEHICLES	15	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	6
7	TOTAL VARIABLE		0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	7
8	SALARIES-OWNERS / EXECUTIVE MANAGERS	20	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	8
9	SALARIES-SUPERVISION	21	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	9
10	SALARIES-CLERICAL	22	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	10
11	OTHER SALARIES AND WAGES	23	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	11
12	ABSENTEE COMPENSATION	24	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	12
13	INCENTIVES-SUPERVISION	26	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	13
14	TAXES-PAYROLL	25	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	14
15	EMPLOYEE BENEFITS	27	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	15
16	RETIREMENT BENEFITS	29	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	16
17	TOTAL PERSONNEL		0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	17
18	COMPANY VEHICLE EXPENSE	51	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	18
19	OFFICE SUPPLIES AND EXPENSES	60	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	19
20	OTHER SUPPLIES	61	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	20
21	E-COMMERCE ADVERTISING/FEES	63	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	21
22	ADVERTISING	65	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	22
23	ADVERTISING REIMBURSEMENTS	64	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	23
24	CONTRIBUTIONS	66	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	24
25	POLICY WORK-PARTS AND SERVICE	67															25
26	INFORMATION TECHNOLOGY SERVICES	68	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	26
27	OUTSIDE SERVICES (OTHER)	69	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	27
28	TRAVEL AND ENTERTAINMENT	70	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	28
29	MEMBERSHIP DUES AND PUBLICATIONS	71	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	29
30	LEGAL AND AUDITING EXPENSE	72	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	30
31	TELEPHONE	74	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	31
32	TRAINING EXPENSE	75	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	32
33	INTEREST-FLOORPLAN	76	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	33
34	INTEREST-FLOORPLAN CREDIT	78	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	34
35	INTEREST-NOTES PAYABLE (OTHER)	79	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	35
36	INSURANCE - INVENTORY	56	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	36
37	BAD DEBT EXPENSE	57	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	37
38	FREIGHT	33	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	38
39	MISCELLANEOUS EXPENSE	77	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	39
40	TOTAL SEMI-FIXED		0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	40
41	RENT	80	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	41
42	AMORTIZATION-LEASEHOLDS	81	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	42
43	REPAIRS-REAL ESTATE	82	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	43
44	DEPRECIATION BLDGS. & IMPROVEMENTS	83	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	44
45	TAXES-REAL ESTATE	84	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	45
46	INSURANCE BLDGS. & IMPROVEMENTS	85	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	46
47	INTEREST - MORTGAGES	86	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	47
48	UTILITIES	87	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	48
49	SUB-TOTAL RENT & RNT EQUIVALENT		0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	49
50	INSURANCE OTHER	88	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	50
51	TAXES-OTHER	89	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	51
52	REPAIRS-EQUIPMENT	90	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	52
53	DEPRECIATION-EQUIPMENT	91	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	53
54	EQUIPMENT RENTAL	92	0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	54
55	TOTAL FIXED		0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	55
56	TOTAL FIXED OVERHEAD		0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	56
57	TOTAL EXPENSES		0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	57
58	DEPARTMENT PROFIT OR LOSS		0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	58
59	FI & PROT. PLN INCOME TRANSFER		0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	59
60	PRORATION OF G&A		0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	60
61	DEPT PROFIT OR LOSS AFTER TRSF & PRORAT		0	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%	0	61
62	ADDITIONS TO INCOME		MONTH	Y-T-D	DEDUCTIONS FROM INCOME				MONTH	Y-T-D							62
63	BAD DEBTS RECOVERED	902	0	0	LIFO ADJUSTMENT		952	0	0							63	
64	CASH DISCOUNTS EARNED	903	0	0	CASH DISCOUNTS ALLOWED		953	0	0							64	
65	OTHER INCOME	905	0	0	OTHER DEDUCTIONS		955	0	0							65	
66	AMOUNT TO BALANCE		0	0												66	
67					NET ADDITIONS AND DEDUCTIONS				0	0						67	

FIXED OPERATIONS - DEPARTMENT PROFITABILITY

LN NO		MECHANICAL (05)		BODY SHOP (06)		PARTS & ACCESSORIES (07)		GENERAL & ADMINISTRATIVE (09)		LN NO	
		MONTH	YEAR-TO-DATE	MONTH	YEAR-TO-DATE	MONTH	YEAR-TO-DATE	MONTH	YEAR-TO-DATE		
1	NET SALES	0	0%	0	0%	0	0%	0	0%	1	
2	GROSS PROFIT/INCOME	0	0%	0	0%	0	0%	0	0%	2	
3	EXPENSES									3	
4	VEH. SLSPLS COMPENSATION & OTHER	11								4	
5	DELIVERY EXPENSE	13								5	
6	POLICY WORK-VEHICLES	15								6	
7	TOTAL VARIABLE		% Grs		% Grs		% Grs		% Grs		
8	SALARIES-OWNERS / EXECUTIVE MANAGERS	20	0	0%	0	0%	0	0%	0	0%	8
9	SALARIES-SUPERVISION	21	0	0%	0	0%	0	0%	0	0%	9
10	SALARIES-CLERICAL	22	0	0%	0	0%	0	0%	0	0%	10
11	OTHER SALARIES AND WAGES	23	0	0%	0	0%	0	0%	0	0%	11
12	ABSENTEE COMPENSATION	24	0	0%	0	0%	0	0%	0	0%	12
13	INCENTIVES-SUPERVISION	26	0	0%	0	0%	0	0%	0	0%	13
14	TAXES-PAYROLL	25	0	0%	0	0%	0	0%	0	0%	14
15	EMPLOYEE BENEFITS	27	0	0%	0	0%	0	0%	0	0%	15
16	RETIREMENT BENEFITS	29	0	0%	0	0%	0	0%	0	0%	16
17	TOTAL PERSONNEL		0	0%	0	0%	0	0%	0	0%	17
18	COMPANY VEHICLE EXPENSE	51	0	0%	0	0%	0	0%	0	0%	18
19	OFFICE SUPPLIES AND EXPENSES	60	0	0%	0	0%	0	0%	0	0%	19
20	OTHER SUPPLIES	61	0	0%	0	0%	0	0%	0	0%	20
21	E-COMMERCE ADVERTISING/FEES	63	0	0%	0	0%	0	0%	0	0%	21
22	ADVERTISING	65	0	0%	0	0%	0	0%	0	0%	22
23	ADVERTISING REIMBURSEMENTS	64	0	0%	0	0%	0	0%	0	0%	23
24	CONTRIBUTIONS	68	0	0%	0	0%	0	0%	0	0%	24
25	POLICY WORK-PARTS AND SERVICE	67	0	0%	0	0%	0	0%	0	0%	25
26	INFORMATION TECHNOLOGY SERVICES	68	0	0%	0	0%	0	0%	0	0%	26
27	OUTSIDE SERVICES (OTHER)	69	0	0%	0	0%	0	0%	0	0%	27
28	TRAVEL AND ENTERTAINMENT	70	0	0%	0	0%	0	0%	0	0%	28
29	MEMBERSHIP DUES AND PUBLICATIONS	71	0	0%	0	0%	0	0%	0	0%	29
30	LEGAL AND AUDITING EXPENSE	72	0	0%	0	0%	0	0%	0	0%	30
31	TELEPHONE	74	0	0%	0	0%	0	0%	0	0%	31
32	TRAINING EXPENSE	75	0	0%	0	0%	0	0%	0	0%	32
33	INTEREST-FLOORPLAN	76									33
34	INTEREST-FLOORPLAN CREDIT	78									34
35	INTEREST-NOTES PAYABLE (OTHER)	79	0	0%	0	0%	0	0%	0	0%	35
36	INSURANCE - INVENTORY	56									36
37	BAD DEBT EXPENSE	57	0	0%	0	0%	0	0%	0	0%	37
38	FREIGHT	33	0	0%	0	0%	0	0%	0	0%	38
39	MISCELLANEOUS EXPENSE	77	0	0%	0	0%	0	0%	0	0%	39
40	TOTAL SEMI-FIXED		0	0%	0	0%	0	0%	0	0%	40
41	RENT	80	0	0%	0	0%	0	0%	0	0%	41
42	AMORTIZATION-LEASEHOLDS	81	0	0%	0	0%	0	0%	0	0%	42
43	REPAIRS-REAL ESTATE	82	0	0%	0	0%	0	0%	0	0%	43
44	DEPRECIATION BLDGS. & IMPROVEMENTS	83	0	0%	0	0%	0	0%	0	0%	44
45	TAXES-REAL ESTATE	84	0	0%	0	0%	0	0%	0	0%	45
46	INSURANCE BLDGS. & IMPROVEMENTS	85	0	0%	0	0%	0	0%	0	0%	46
47	INTEREST - MORTGAGES	86	0	0%	0	0%	0	0%	0	0%	47
48	UTILITIES	87	0	0%	0	0%	0	0%	0	0%	48
49	SUB-TOTAL RENT & RMT EQUIVALENT		0	0%	0	0%	0	0%	0	0%	49
50	INSURANCE OTHER	88	0	0%	0	0%	0	0%	0	0%	50
51	TAXES-OTHER	89	0	0%	0	0%	0	0%	0	0%	51
52	REPAIRS-EQUIPMENT	90	0	0%	0	0%	0	0%	0	0%	52
53	DEPRECIATION-EQUIPMENT	91	0	0%	0	0%	0	0%	0	0%	53
54	EQUIPMENT RENTAL	92	0	0%	0	0%	0	0%	0	0%	54
55	TOTAL FIXED		0	0%	0	0%	0	0%	0	0%	55
56	TOTAL FIXED OVERHEAD		0	0%	0	0%	0	0%	0	0%	56
57	TOTAL EXPENSES		0	0%	0	0%	0	0%	0	0%	57
58	DEPARTMENT PROFIT OR LOSS		0	0%	0	0%	0	0%	0	0%	58
59	CUSTOMER PARTS GROSS TRANSFER		0	0%	0	0%	0	0%	0	0%	59
60	PRORATION OF G&A		0	0%	0	0%	0	0%	0	0%	60
61	DEPT PROFIT OR LOSS AFTER TRSF & PRORAT		0	0%	0	0%	0	0%	0	0%	61
62	SERVICE CUST POSTED LABOR RATES		CARS & LD TRKS	MD TRKS	OTHER POSTED LABOR RATES		SERVICE	BODY SHOP			62
63	CUSTOMER LABOR	46XA	0.00	0.00	WARRANTY	462/472	0.00	0.00			63
64	EXT. SERVICE CONTRACT LABOR	46XB	0.00	0.00	INTERNAL	463/473		0.00			64
65	QUICK-SERVICE / GOODWRENCH LAB	46XC	0.00	0.00	BODY SHOP - PAINT LABOF	470		0.00			65
66					BODY SHOP - BODY LABOR	471		0.00			66

NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

LN NO.	CHEVROLET	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	0	400A	0	0	0	0	0	0	0	0	1
2	0	401A	0	0	0	0	0	0	0	0	2
3	0	402A	0	0	0	0	0	0	0	0	3
4	0	403A	0	0	0	0	0	0	0	0	4
5	0	404A	0	0	0	0	0	0	0	0	5
6	0	405A	0	0	0	0	0	0	0	0	6
7	N	0	406A	0	0	0	0	0	0	0	7
8	E	0	407A	0	0	0	0	0	0	0	8
9	W	0	408A	0	0	0	0	0	0	0	9
10		0	409A	0	0	0	0	0	0	0	10
11	C	0	410A	0	0	0	0	0	0	0	11
12	A	0	411A	0	0	0	0	0	0	0	12
13	R	0	412A	0	0	0	0	0	0	0	13
14	S	0	413A	0	0	0	0	0	0	0	14
15		0	414A	0	0	0	0	0	0	0	15
16		0	415A	0	0	0	0	0	0	0	16
17		0	416A	0	0	0	0	0	0	0	17
18		0	417A	0	0	0	0	0	0	0	18
19		0	418A	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this		419A	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this		420A	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL t		421A	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	24
25		0	423A	0	0	0	0	0	0	0	25
26		0	424A	0	0	0	0	0	0	0	26
27		0	425A	0	0	0	0	0	0	0	27
28		0	426A	0	0	0	0	0	0	0	28
29	N	0	427A	0	0	0	0	0	0	0	29
30	E	0	428A	0	0	0	0	0	0	0	30
31	W	0	429A	0	0	0	0	0	0	0	31
32		0	430A	0	0	0	0	0	0	0	32
33	T	0	431A	0	0	0	0	0	0	0	33
34	R	0	432A	0	0	0	0	0	0	0	34
35	U	0	433A	0	0	0	0	0	0	0	35
36	C	0	434A	0	0	0	0	0	0	0	36
37	K	0	435A	0	0	0	0	0	0	0	37
38	S	0	436A	0	0	0	0	0	0	0	38
39		0	437A	0	0	0	0	0	0	0	39
40		0	438A	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this		439A	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this		440A	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL t		441A	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45
46											46
47	ACCESSORIES this pag		457A	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48
49						PNUS				PNUS	49

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NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

LN NO.	PONTIAC	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	0	400B	0	0	0	0	0	0	0	0	1
2	0	401B	0	0	0	0	0	0	0	0	2
3	0	402B	0	0	0	0	0	0	0	0	3
4	0	403B	0	0	0	0	0	0	0	0	4
5	0	404B	0	0	0	0	0	0	0	0	5
6	0	405B	0	0	0	0	0	0	0	0	6
7	N	0	406B	0	0	0	0	0	0	0	7
8	E	0	407B	0	0	0	0	0	0	0	8
9	W	0	408B	0	0	0	0	0	0	0	9
10	0	409B	0	0	0	0	0	0	0	0	10
11	C	0	410B	0	0	0	0	0	0	0	11
12	A	0	411B	0	0	0	0	0	0	0	12
13	R	0	412B	0	0	0	0	0	0	0	13
14	S	0	413B	0	0	0	0	0	0	0	14
15	0	414B	0	0	0	0	0	0	0	0	15
16	0	415B	0	0	0	0	0	0	0	0	16
17	0	416B	0	0	0	0	0	0	0	0	17
18	0	417B	0	0	0	0	0	0	0	0	18
19	0	418B	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this		419B	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this		420B	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL th		421B	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	24
25	0	423B	0	0	0	0	0	0	0	0	25
26	0	424B	0	0	0	0	0	0	0	0	26
27	0	425B	0	0	0	0	0	0	0	0	27
28	0	426B	0	0	0	0	0	0	0	0	28
29	N	0	427B	0	0	0	0	0	0	0	29
30	E	0	428B	0	0	0	0	0	0	0	30
31	W	0	429B	0	0	0	0	0	0	0	31
32	0	430B	0	0	0	0	0	0	0	0	32
33	T	0	431B	0	0	0	0	0	0	0	33
34	R	0	432B	0	0	0	0	0	0	0	34
35	U	0	433B	0	0	0	0	0	0	0	35
36	C	0	434B	0	0	0	0	0	0	0	36
37	K	0	435B	0	0	0	0	0	0	0	37
38	S	0	436B	0	0	0	0	0	0	0	38
39	0	437B	0	0	0	0	0	0	0	0	39
40	0	438B	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this		439B	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this		440B	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL th		441B	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45
46											46
47	ACCESSORIES this pag		457B	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48
49											49

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NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

LN NO.	OLDSMOBILE	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	0	400C	0	0	0	0	0	0	0	0	1
2	0	401C	0	0	0	0	0	0	0	0	2
3	0	402C	0	0	0	0	0	0	0	0	3
4	0	403C	0	0	0	0	0	0	0	0	4
5	0	404C	0	0	0	0	0	0	0	0	5
6	0	405C	0	0	0	0	0	0	0	0	6
7	N	0	406C	0	0	0	0	0	0	0	7
8	E	0	407C	0	0	0	0	0	0	0	8
9	W	0	408C	0	0	0	0	0	0	0	9
10	0	409C	0	0	0	0	0	0	0	0	10
11	C	0	410C	0	0	0	0	0	0	0	11
12	A	0	411C	0	0	0	0	0	0	0	12
13	R	0	412C	0	0	0	0	0	0	0	13
14	S	0	413C	0	0	0	0	0	0	0	14
15	0	414C	0	0	0	0	0	0	0	0	15
16	0	415C	0	0	0	0	0	0	0	0	16
17	0	416C	0	0	0	0	0	0	0	0	17
18	0	417C	0	0	0	0	0	0	0	0	18
19	0	418C	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this	419C	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420C	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL th	421C	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	24
25	0	423C	0	0	0	0	0	0	0	0	25
26	0	424C	0	0	0	0	0	0	0	0	26
27	0	425C	0	0	0	0	0	0	0	0	27
28	0	426C	0	0	0	0	0	0	0	0	28
29	N	0	427C	0	0	0	0	0	0	0	29
30	E	0	428C	0	0	0	0	0	0	0	30
31	W	0	429C	0	0	0	0	0	0	0	31
32	0	430C	0	0	0	0	0	0	0	0	32
33	T	0	431C	0	0	0	0	0	0	0	33
34	R	0	432C	0	0	0	0	0	0	0	34
35	U	0	433C	0	0	0	0	0	0	0	35
36	C	0	434C	0	0	0	0	0	0	0	36
37	K	0	435C	0	0	0	0	0	0	0	37
38	S	0	436C	0	0	0	0	0	0	0	38
39	0	437C	0	0	0	0	0	0	0	0	39
40	0	438C	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this	439C	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440C	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL th	441C	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45
46											46
47	ACCESSORIES this pag	457C	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48
49											49
						PNUS				PNUS	

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NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

LN NO.	BUICK	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	0	400D	0	0	0	0	0	0	0	0	1
2	0	401D	0	0	0	0	0	0	0	0	2
3	0	402D	0	0	0	0	0	0	0	0	3
4	0	403D	0	0	0	0	0	0	0	0	4
5	0	404D	0	0	0	0	0	0	0	0	5
6	0	405D	0	0	0	0	0	0	0	0	6
7	N	0	406D	0	0	0	0	0	0	0	7
8	E	0	407D	0	0	0	0	0	0	0	8
9	W	0	408D	0	0	0	0	0	0	0	9
10	0	409D	0	0	0	0	0	0	0	0	10
11	C	0	410D	0	0	0	0	0	0	0	11
12	A	0	411D	0	0	0	0	0	0	0	12
13	R	0	412D	0	0	0	0	0	0	0	13
14	S	0	413D	0	0	0	0	0	0	0	14
15	0	414D	0	0	0	0	0	0	0	0	15
16	0	415D	0	0	0	0	0	0	0	0	16
17	0	416D	0	0	0	0	0	0	0	0	17
18	0	417D	0	0	0	0	0	0	0	0	18
19	0	418D	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this		419D	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this		420D	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL th		421D	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	24
25	0	423D	0	0	0	0	0	0	0	0	25
26	0	424D	0	0	0	0	0	0	0	0	26
27	0	425D	0	0	0	0	0	0	0	0	27
28	0	426D	0	0	0	0	0	0	0	0	28
29	N	0	427D	0	0	0	0	0	0	0	29
30	E	0	428D	0	0	0	0	0	0	0	30
31	W	0	429D	0	0	0	0	0	0	0	31
32	0	430D	0	0	0	0	0	0	0	0	32
33	T	0	431D	0	0	0	0	0	0	0	33
34	R	0	432D	0	0	0	0	0	0	0	34
35	U	0	433D	0	0	0	0	0	0	0	35
36	C	0	434D	0	0	0	0	0	0	0	36
37	K	0	435D	0	0	0	0	0	0	0	37
38	S	0	436D	0	0	0	0	0	0	0	38
39	0	437D	0	0	0	0	0	0	0	0	39
40	0	438D	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this		439D	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this		440D	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL th		441D	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		BLANK	0	0	0	0	0	0	0	45
46											46
47	ACCESSORIES this pag		457D	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48
49											49

PNUS

PNUS

NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

LN NO.	CADILLAC	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	0	400E	0	0	0	0	0	0	0	0	1
2	0	401E	0	0	0	0	0	0	0	0	2
3	0	402E	0	0	0	0	0	0	0	0	3
4	0	403E	0	0	0	0	0	0	0	0	4
5	0	404E	0	0	0	0	0	0	0	0	5
6	0	405E	0	0	0	0	0	0	0	0	6
7	N	0	406E	0	0	0	0	0	0	0	7
8	E	0	407E	0	0	0	0	0	0	0	8
9	W	0	408E	0	0	0	0	0	0	0	9
10	0	409E	0	0	0	0	0	0	0	0	10
11	C	0	410E	0	0	0	0	0	0	0	11
12	A	0	411E	0	0	0	0	0	0	0	12
13	R	0	412E	0	0	0	0	0	0	0	13
14	S	0	413E	0	0	0	0	0	0	0	14
15	0	414E	0	0	0	0	0	0	0	0	15
16	0	415E	0	0	0	0	0	0	0	0	16
17	0	416E	0	0	0	0	0	0	0	0	17
18	0	417E	0	0	0	0	0	0	0	0	18
19	0	418E	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this	419E	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420E	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL th	421E	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS 5E TRUCK		0	0	0	0	0	0	0	0	24
25	0	423E	0	0	0	0	0	0	0	0	25
26	0	424E	0	0	0	0	0	0	0	0	26
27	0	425E	0	0	0	0	0	0	0	0	27
28	0	426E	0	0	0	0	0	0	0	0	28
29	N	0	427E	0	0	0	0	0	0	0	29
30	E	0	428E	0	0	0	0	0	0	0	30
31	W	0	429E	0	0	0	0	0	0	0	31
32	0	430E	0	0	0	0	0	0	0	0	32
33	T	0	431E	0	0	0	0	0	0	0	33
34	R	0	432E	0	0	0	0	0	0	0	34
35	U	0	433E	0	0	0	0	0	0	0	35
36	C	0	434E	0	0	0	0	0	0	0	36
37	K	0	435E	0	0	0	0	0	0	0	37
38	S	0	436E	0	0	0	0	0	0	0	38
39	0	437E	0	0	0	0	0	0	0	0	39
40	0	438E	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this	439E	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440E	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL th	441E	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45
46											46
47	ACCESSORIES this pag	457E	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48
49											49

PNUS

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NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

LN NO.	GMCTRK	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	0	400F	0	0	0	0	0	0	0	0	1
2	0	401F	0	0	0	0	0	0	0	0	2
3	0	402F	0	0	0	0	0	0	0	0	3
4	0	403F	0	0	0	0	0	0	0	0	4
5	0	404F	0	0	0	0	0	0	0	0	5
6	0	405F	0	0	0	0	0	0	0	0	6
7	N 0	406F	0	0	0	0	0	0	0	0	7
8	E 0	407F	0	0	0	0	0	0	0	0	8
9	W 0	408F	0	0	0	0	0	0	0	0	9
10	0	409F	0	0	0	0	0	0	0	0	10
11	C 0	410F	0	0	0	0	0	0	0	0	11
12	A 0	411F	0	0	0	0	0	0	0	0	12
13	R 0	412F	0	0	0	0	0	0	0	0	13
14	S 0	413F	0	0	0	0	0	0	0	0	14
15	0	414F	0	0	0	0	0	0	0	0	15
16	0	415F	0	0	0	0	0	0	0	0	16
17	0	416F	0	0	0	0	0	0	0	0	17
18	0	417F	0	0	0	0	0	0	0	0	18
19	0	418F	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this	419F	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420F	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL th	421F	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS 5F TRUCK		0	0	0	0	0	0	0	0	24
25	0	423F	0	0	0	0	0	0	0	0	25
26	0	424F	0	0	0	0	0	0	0	0	26
27	0	425F	0	0	0	0	0	0	0	0	27
28	0	426F	0	0	0	0	0	0	0	0	28
29	N 0	427F	0	0	0	0	0	0	0	0	29
30	E 0	428F	0	0	0	0	0	0	0	0	30
31	W 0	429F	0	0	0	0	0	0	0	0	31
32	0	430F	0	0	0	0	0	0	0	0	32
33	T 0	431F	0	0	0	0	0	0	0	0	33
34	R 0	432F	0	0	0	0	0	0	0	0	34
35	U 0	433F	0	0	0	0	0	0	0	0	35
36	C 0	434F	0	0	0	0	0	0	0	0	36
37	K 0	435F	0	0	0	0	0	0	0	0	37
38	S 0	436F	0	0	0	0	0	0	0	0	38
39	0	437F	0	0	0	0	0	0	0	0	39
40	0	438F	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this	439F	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440F	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL th	441F	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45
46											46
47	ACCESSORIES this pag	457F	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48
49											49
						PNUS				PNUS	

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BAC 0-

NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

LN NO.	HUMMER	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	0	400G	0	0	0	0	0	0	0	0	1
2	0	401G	0	0	0	0	0	0	0	0	2
3	0	402G	0	0	0	0	0	0	0	0	3
4	0	403G	0	0	0	0	0	0	0	0	4
5	0	404G	0	0	0	0	0	0	0	0	5
6	0	405G	0	0	0	0	0	0	0	0	6
7	N 0	406G	0	0	0	0	0	0	0	0	7
8	E 0	407G	0	0	0	0	0	0	0	0	8
9	W 0	408G	0	0	0	0	0	0	0	0	9
10	0	409G	0	0	0	0	0	0	0	0	10
11	C 0	410G	0	0	0	0	0	0	0	0	11
12	A 0	411G	0	0	0	0	0	0	0	0	12
13	R 0	412G	0	0	0	0	0	0	0	0	13
14	S 0	413G	0	0	0	0	0	0	0	0	14
15	0	414G	0	0	0	0	0	0	0	0	15
16	0	415G	0	0	0	0	0	0	0	0	16
17	0	416G	0	0	0	0	0	0	0	0	17
18	0	417G	0	0	0	0	0	0	0	0	18
19	0	418G	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this	419G	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this	420G	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL th	421G	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	24
25	0	423G	0	0	0	0	0	0	0	0	25
26	0	424G	0	0	0	0	0	0	0	0	26
27	0	425G	0	0	0	0	0	0	0	0	27
28	0	426G	0	0	0	0	0	0	0	0	28
29	N 0	427G	0	0	0	0	0	0	0	0	29
30	E 0	428G	0	0	0	0	0	0	0	0	30
31	W 0	429G	0	0	0	0	0	0	0	0	31
32	0	430G	0	0	0	0	0	0	0	0	32
33	T 0	431G	0	0	0	0	0	0	0	0	33
34	R 0	432G	0	0	0	0	0	0	0	0	34
35	U 0	433G	0	0	0	0	0	0	0	0	35
36	C 0	434G	0	0	0	0	0	0	0	0	36
37	K 0	435G	0	0	0	0	0	0	0	0	37
38	S 0	436G	0	0	0	0	0	0	0	0	38
39	0	437G	0	0	0	0	0	0	0	0	39
40	0	438G	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this	439G	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this	440G	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL th	441G	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45
46											46
47	ACCESSORIES this pag	457G	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48
49						PNUS				PNUS	49

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BAC 0 -

NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

LN NO.	SATURN	ACC.	MONTH				YEAR-TO-DATE				LN NO.		
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD			
1	0	400H	0	0	0	0	0	0	0	0	1		
2	0	401H	0	0	0	0	0	0	0	0	2		
3	0	402H	0	0	0	0	0	0	0	0	3		
4	0	403H	0	0	0	0	0	0	0	0	4		
5	0	404H	0	0	0	0	0	0	0	0	5		
6	0	405H	0	0	0	0	0	0	0	0	6		
7	N	0	406H	0	0	0	0	0	0	0	7		
8	E	0	407H	0	0	0	0	0	0	0	8		
9	W	0	408H	0	0	0	0	0	0	0	9		
10	0	409H	0	0	0	0	0	0	0	0	10		
11	C	0	410H	0	0	0	0	0	0	0	11		
12	A	0	411H	0	0	0	0	0	0	0	12		
13	R	0	412H	0	0	0	0	0	0	0	13		
14	S	0	413H	0	0	0	0	0	0	0	14		
15	0	414H	0	0	0	0	0	0	0	0	15		
16	0	415H	0	0	0	0	0	0	0	0	16		
17	0	416H	0	0	0	0	0	0	0	0	17		
18	0	417H	0	0	0	0	0	0	0	0	18		
19	0	418H	0	0	0	0	0	0	0	0	19		
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20		
21	MEMO* e-CAR SLS this		419H	0	0	0	0	0	0	0	21		
22	TOTAL CAR FLEET/MVF		420H	0	0	0	0	0	0	0	22		
23	TOTA CAR INTERNAL th		421H	0	0	0	0	0	0	0	23		
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	24		
25	0	423H	0	0	0	0	0	0	0	0	25		
26	0	424H	0	0	0	0	0	0	0	0	26		
27	0	425H	0	0	0	0	0	0	0	0	27		
28	0	426H	0	0	0	0	0	0	0	0	28		
29	N	0	427H	0	0	0	0	0	0	0	29		
30	E	0	428H	0	0	0	0	0	0	0	30		
31	W	0	429H	0	0	0	0	0	0	0	31		
32	0	430H	0	0	0	0	0	0	0	0	32		
33	T	0	431H	0	0	0	0	0	0	0	33		
34	R	0	432H	0	0	0	0	0	0	0	34		
35	U	0	433H	0	0	0	0	0	0	0	35		
36	C	0	434H	0	0	0	0	0	0	0	36		
37	K	0	435H	0	0	0	0	0	0	0	37		
38	S	0	436H	0	0	0	0	0	0	0	38		
39	0	437H	0	0	0	0	0	0	0	0	39		
40	0	438H	0	0	0	0	0	0	0	0	40		
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41		
42	MEMO* e-TRK SLS this		439H	0	0	0	0	0	0	0	42		
43	TOTAL TRK FLEET/MVF		440H	0	0	0	0	0	0	0	43		
44	TOTA TRK INTERNAL th		441H	0	0	0	0	0	0	0	44		
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45		
46		445H									46		
47	ACCESSORIES this pag		457H	0	0	0	0	0	0	0	47		
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48		
49						PNUS						PNUS	49

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BAC 0-

NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

LN NO.	SAAB	ACC.	MONTH				YEAR-TO-DATE				LN NO.		
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD			
1	0	4001	0	0	0	0	0	0	0	0	1		
2	0	4011	0	0	0	0	0	0	0	0	2		
3	0	4021	0	0	0	0	0	0	0	0	3		
4	0	4031	0	0	0	0	0	0	0	0	4		
5	0	4041	0	0	0	0	0	0	0	0	5		
6	0	4051	0	0	0	0	0	0	0	0	6		
7	N	0	4061	0	0	0	0	0	0	0	7		
8	E	0	4071	0	0	0	0	0	0	0	8		
9	W	0	4081	0	0	0	0	0	0	0	9		
10	0	4091	0	0	0	0	0	0	0	0	10		
11	C	0	4101	0	0	0	0	0	0	0	11		
12	A	0	4111	0	0	0	0	0	0	0	12		
13	R	0	4121	0	0	0	0	0	0	0	13		
14	S	0	4131	0	0	0	0	0	0	0	14		
15	0	4141	0	0	0	0	0	0	0	0	15		
16	0	4151	0	0	0	0	0	0	0	0	16		
17	0	4161	0	0	0	0	0	0	0	0	17		
18	0	4171	0	0	0	0	0	0	0	0	18		
19	0	4181	0	0	0	0	0	0	0	0	19		
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20		
21	MEMO* e-CAR SLS this		4191	0	0	0	0	0	0	0	21		
22	TOTAL CAR FLEET this		4201	0	0	0	0	0	0	0	22		
23	TOTA CAR INTERNAL th		4211	0	0	0	0	0	0	0	23		
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	24		
25	0	4231	0	0	0	0	0	0	0	0	25		
26	0	4241	0	0	0	0	0	0	0	0	26		
27	0	4251	0	0	0	0	0	0	0	0	27		
28	0	4261	0	0	0	0	0	0	0	0	28		
29	N	0	4271	0	0	0	0	0	0	0	29		
30	E	0	4281	0	0	0	0	0	0	0	30		
31	W	0	4291	0	0	0	0	0	0	0	31		
32	0	4301	0	0	0	0	0	0	0	0	32		
33	T	0	4311	0	0	0	0	0	0	0	33		
34	R	0	4321	0	0	0	0	0	0	0	34		
35	U	0	4331	0	0	0	0	0	0	0	35		
36	C	0	4341	0	0	0	0	0	0	0	36		
37	K	0	4351	0	0	0	0	0	0	0	37		
38	S	0	4361	0	0	0	0	0	0	0	38		
39	0	4371	0	0	0	0	0	0	0	0	39		
40	0	4381	0	0	0	0	0	0	0	0	40		
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41		
42	MEMO* e-TRK SLS this		4391	0	0	0	0	0	0	0	42		
43	TOTAL TRK FLEET this		4401	0	0	0	0	0	0	0	43		
44	TOTA TRK INTERNAL th		4411	0	0	0	0	0	0	0	44		
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45		
46		4451									46		
47	ACCESSORIES this pag		4571	0	0	0	0	0	0	0	47		
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48		
49						PNUS						PNUS	49

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NEW VEHICLE SALES AND GROSS PROFIT ANALYSIS

LN NO.	OTH NON-GM	ACC.	MONTH				YEAR-TO-DATE				LN NO.		
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD			
1	0	400J	0	0	0	0	0	0	0	0	1		
2	0	401J	0	0	0	0	0	0	0	0	2		
3	0	402J	0	0	0	0	0	0	0	0	3		
4	0	403J	0	0	0	0	0	0	0	0	4		
5	0	404J	0	0	0	0	0	0	0	0	5		
6	0	405J	0	0	0	0	0	0	0	0	6		
7	N	406J	0	0	0	0	0	0	0	0	7		
8	E	407J	0	0	0	0	0	0	0	0	8		
9	W	408J	0	0	0	0	0	0	0	0	9		
10	0	409J	0	0	0	0	0	0	0	0	10		
11	C	410J	0	0	0	0	0	0	0	0	11		
12	A	411J	0	0	0	0	0	0	0	0	12		
13	R	412J	0	0	0	0	0	0	0	0	13		
14	S	413J	0	0	0	0	0	0	0	0	14		
15	0	414J	0	0	0	0	0	0	0	0	15		
16	0	415J	0	0	0	0	0	0	0	0	16		
17	0	416J	0	0	0	0	0	0	0	0	17		
18	0	417J	0	0	0	0	0	0	0	0	18		
19	0	418J	0	0	0	0	0	0	0	0	19		
20	TOTAL NEW CARS RTL		0	0	0	0	0	0	0	0	20		
21	MEMO* e-CAR SLS this		419J	0	0	0	0	0	0	0	21		
22	TOTAL CAR FLEET this		420J	0	0	0	0	0	0	0	22		
23	TOTA CAR INTERNAL t		421J	0	0	0	0	0	0	0	23		
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	24		
25	0	423J	0	0	0	0	0	0	0	0	25		
26	0	424J	0	0	0	0	0	0	0	0	26		
27	0	425J	0	0	0	0	0	0	0	0	27		
28	0	426J	0	0	0	0	0	0	0	0	28		
29	N	427J	0	0	0	0	0	0	0	0	29		
30	E	428J	0	0	0	0	0	0	0	0	30		
31	W	429J	0	0	0	0	0	0	0	0	31		
32	0	430J	0	0	0	0	0	0	0	0	32		
33	T	431J	0	0	0	0	0	0	0	0	33		
34	R	432J	0	0	0	0	0	0	0	0	34		
35	U	433J	0	0	0	0	0	0	0	0	35		
36	C	434J	0	0	0	0	0	0	0	0	36		
37	K	435J	0	0	0	0	0	0	0	0	37		
38	S	436J	0	0	0	0	0	0	0	0	38		
39	0	437J	0	0	0	0	0	0	0	0	39		
40	0	438J	0	0	0	0	0	0	0	0	40		
41	TOTAL NEW TRKS RTL		0	0	0	0	0	0	0	0	41		
42	MEMO* e-TRK SLS this		439J	0	0	0	0	0	0	0	42		
43	TOTAL TRK FLEET this		440J	0	0	0	0	0	0	0	43		
44	TOTA TRK INTERNAL t		441J	0	0	0	0	0	0	0	44		
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	45		
46	NEW OTHER AUTOMO		445J	0	0	0	0	0	0	0	46		
47	ACCESSORIES this pag		457J	0	0	0	0	0	0	0	47		
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	48		
49						PNUS						PNUS	49

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SALES AND GROSS PROFIT ANALYSIS

LN NO.	(MEMO) FLEET & COMMERCIAL	ACC.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	0	400K	0	0	0	0	0	0	0	0	1
2	C 0	401K	0	0	0	0	0	0	0	0	2
3	O 0	402K	0	0	0	0	0	0	0	0	3
4	M 0	403K	0	0	0	0	0	0	0	0	4
5	M 0	404K	0	0	0	0	0	0	0	0	5
6	E 0	405K	0	0	0	0	0	0	0	0	6
7	R 0	406K	0	0	0	0	0	0	0	0	7
8	C 0	407K	0	0	0	0	0	0	0	0	8
9	I 0	408K	0	0	0	0	0	0	0	0	9
10	A 0	409K	0	0	0	0	0	0	0	0	10
11	L 0	410K	0	0	0	0	0	0	0	0	11
12	0	411K	0	0	0	0	0	0	0	0	12
13	TOTAL CARS NON-FLEET		0	0	0	0	0	0	0	0	13
14	F 0	412K	0	0	0	0	0	0	0	0	14
15	L 0	413K	0	0	0	0	0	0	0	0	15
16	T 0	414K	0	0	0	0	0	0	0	0	16
17	TOTAL CARS FLEET/NON-FLEET		0	0	0	0	0	0	0	0	17
18	0	415K	0	0	0	0	0	0	0	0	18
19	0	416K	0	0	0	0	0	0	0	0	19
20	0	417K	0	0	0	0	0	0	0	0	20
21	C 0	418K	0	0	0	0	0	0	0	0	21
23	O 0	419K	0	0	0	0	0	0	0	0	22
25	M 0	420K	0	0	0	0	0	0	0	0	23
26	M 0	421K	0	0	0	0	0	0	0	0	24
25	E 0	422K	0	0	0	0	0	0	0	0	25
26	R 0	423K	0	0	0	0	0	0	0	0	26
27	C 0	424K	0	0	0	0	0	0	0	0	27
28	I 0	425K	0	0	0	0	0	0	0	0	28
29	A 0	426K	0	0	0	0	0	0	0	0	29
30	L 0	427K	0	0	0	0	0	0	0	0	30
31	0	428K	0	0	0	0	0	0	0	0	31
32	0	429K	0	0	0	0	0	0	0	0	32
33	0	430K	0	0	0	0	0	0	0	0	33
34	0	431K	0	0	0	0	0	0	0	0	34
35	0	432K	0	0	0	0	0	0	0	0	35
36	TOTAL TRUCKS NON-FLEET		0	0	0	0	0	0	0	0	36
37	F 0	433K	0	0	0	0	0	0	0	0	37
38	L 0	434K	0	0	0	0	0	0	0	0	38
39	T 0	435K	0	0	0	0	0	0	0	0	39
40	TOTAL TRUCKS FLEET/NON-FLEET		0	0	0	0	0	0	0	0	40
41	F&I AND PROT. PLNS				0	0			0	0	41
42	ACCESSORIES		0	0	0	0	0	0	0	0	42
43	FLEET & COMMERCIAL GROSS		0	0	0	0	0	0	0	0	43
44						% Gross				% Gross	44
45	VARIABLE EXP 637K				0	0.0%			0	0.0%	45
46	E PERSONNEL EXP 638K				0	0.0%			0	0.0%	46
47	X SEMI-FIXED EXP 639K			MEMO ONLY	0	0.0%		MEMO ONLY	0	0.0%	47
48	P **MEMO*ADVERTISING 640K			0		0.0%		0		0.0%	48
49	N RENT & RENT EQUIL 641K			0		0.0%		0		0.0%	49
50	S FIXED EXPENSES 642K				0	0.0%			0	0.0%	50
51	TOTAL EXPENSES				0	0.0%			0	0.0%	51
52	NET FLEET & COMMERCIAL		0	0	0	0	0	0	0	0	52

[View GM Standard Accounting Manual as it pertains to Fleet & Commercial](#)

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DEPARTMENTAL SALES AND GROSS PROFIT ANALYSIS

LN NO.	VARIABLE OPERATIONS CONTINUED	ACC. NO.	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GRS PROF.	P.U.U.S.	UNITS SOLD	SALES	GRS PROF.	P.U.U.S.	
1	USED CARS RTL - GM CERTIFIED	446A	0	0	0	0	0	0	0	0	1
2	USED CARS RTL - OTHER	446B	0	0	0	0	0	0	0	0	2
3	*MEMO* RECON PER - CAR RTL		CERTIFIED ---->	0	OTHER---->	0	CERTIFIED ---->	0	OTHER---->	0	3
4	USED TRUCKS RTL - CERTIFIED	450A	0	0	0	0	0	0	0	0	4
5	USED TRUCKS RTL - OTHER	450B	0	0	0	0	0	0	0	0	5
6	*MEMO* RECON PER - TRK RTL		CERTIFIED ---->	0	OTHER---->	0	CERTIFIED ---->	0	OTHER---->	0	6
7	E TOTAL USED RETAIL		0	0	0	0	0	0	0	0	7
8	USED CARS WHOLESALE	448	0	0	0	0	0	0	0	0	8
9	USED TO NEW - CAR RTL RATIO	649	0	ADJ USED CAR INV	0		0	ADJ USED CAR INV	0		9
10	USED TRUCKS WHOLESALE	452	0	0	0	0	0	0	0	0	10
11	USED TO NEW - TRK RTL RATIO	653	0	ADJ. USED TRK INV	0		0	ADJ. USED TRK INV	0		11
12	E TOTAL USED WHSL & ADJ		0	0	0	0	0	0	0	0	12
13	USED OTHER AUTO	456		0	0	0		0	0	0	13
14	TOTAL USED VEHICLE (PUVS)		0	0	0	0	0	0	0	0	14
15	TOTAL NEW & USED (PVS)		0	0	0	0	0	0	0	0	15
16	TOTAL F&I AND PROT.PLANS			0	0	0		0	0	0	16
17	TOTAL VARIABLE L&R			0	0	PVR		0	0	PVR	17
18	TOTAL VARIABLE			0	0	0		0	0	0	18
LN NO.	FIXED OPERATIONS	ACC. NO.	MONTH				YEAR-TO-DATE				LN NO.
			R.O. COUNTS	SALES	GRS.PROF.	% SALES	R.O. COUNTS	SALES	GRS PROF.	% SALES	
21	CUST. LAB CARS & LD TRKS	460A	0	0	0	0.00%	0	0	0	0.00%	21
22	S/CNTR LAB -CARS&LD TRKS	460B	0	0	0	0.00%	0	0	0	0.00%	22
23	Q/SRV LAB -CARS&LD TRKS	460C	0	0	0	0.00%	0	0	0	0.00%	23
24	CUST. LAB COM.FLT & MD TRKS	461A	0	0	0	0.00%	0	0	0	0.00%	24
25	S/CNTR LAB COM.FLT & MD TRKS	461B	0	0	0	0.00%	0	0	0	0.00%	25
26	Q/SRV LAB -COM.FLT & MD TRKS	461C	0	0	0	0.00%	0	0	0	0.00%	26
27	WARRANTY LABOR	462	0	0	0	0.00%	0	0	0	0.00%	27
28	INTERNAL LABOR	463	0	0	0	0.00%	0	0	0	0.00%	28
29	NEW VEH INSP LBR	464	0	0	0	0.00%	0	0	0	0.00%	29
30	ADJ COST OF LBR SLS	665			0			0			30
31	D L SUB-TOTAL			0	0	0.00%		0	0	0.00%	31
32	SHOP SUPPLIES	469		0	0	0.00%		0	0	0.00%	32
33	SUBLET REPAIRS	466		0	0	0.00%		0	0	0.00%	33
34	O TOTAL MECHANICAL			0	0	0.00%		0	0	0.00%	34
35	CUST. PAINT LABOR	470		0	0	0.00%		0	0	0.00%	35
36	CUST. BODY LABOR	471		0	0	0.00%		0	0	0.00%	36
37	WARRANTY LABOR	472		0	0	0.00%		0	0	0.00%	37
38	INTERNAL LABOR	473		0	0	0.00%		0	0	0.00%	38
39	ADJ COST OF LBR SLS	675			0			0			39
40	R S SUB-TOTAL			0	0	0.00%		0	0	0.00%	40
41	SUBLET REPAIRS	476		0	0	0.00%		0	0	0.00%	41
42	PNT & SHOP MATRLS.	479		0	0	0.00%		0	0	0.00%	42
43	P TOTAL BODY SHOP			0	0	0.00%		0	0	0.00%	43
44	T TOTAL SERVICE DEPT.			0	0	0.00%		0	0	0.00%	44
45	WARRANTY CLAIMS	480		0	0	0.00%		0	0	0.00%	45
46	MECH CARS&LD TRK R.O.	467	(460A & 460B)	0	0	0.00%		0	0	0.00%	46
47	MECH COM.FLT & MD TRKS R.O.	468	(461A & 461B)	0	0	0.00%		0	0	0.00%	47
48	MECH QUICK MECH R.O.	478	(460C & 461C)	0	0	0.00%		0	0	0.00%	48
49	BODY CUST. R.O.	477	(470 & 471)	0	0	0.00%		0	0	0.00%	49
50	INTERNAL	481		0	0	0.00%		0	0	0.00%	50
51	COUNTER-RETAIL	482		0	0	0.00%		0	0	0.00%	51
52	& WHOLESALE	483		0	0	0.00%		0	0	0.00%	52
53	ACCESSORIES	484		0	0	0.00%		0	0	0.00%	53
54	PURCHASE ALLOWANCES	687			0			0			54
55	ADJ. P&A INVENTORY	688			0			0			55
56	C TOTAL P&A			0	0	0.00%		0	0	0.00%	56
57	TIRES	490		0	0	0.00%		0	0	0.00%	57
58	OIL & GREASE	491		0	0	0.00%		0	0	0.00%	58
59	MISCELLANEOUS	492		0	0	0.00%		0	0	0.00%	59
60	TOTAL OTHER		FIXED	0	0	0.00%	FIXED	0	0	0.00%	60
61	TOTAL P&A DEPT.		COVERAGE	0	0	0.00%	COVERAGE	0	0	0.00%	61
62	TOTAL FIXED		0.0%	0	0	0.00%	0.0%	0	0	0.00%	62
63	TOTAL ALL DEPTS.			0	0	0.00%		0	0	0.00%	63

LN NO	FINANCE, INSURANCE & PROT. PLAN ACTIVITY	CNTRS	MONTH				YEAR-TO-DATE				LN NO
			SALES	REV/GROSS	PER CNTR	CNTRS	SALES	REV/GROSS	PER CNTR		
1	FINANCE INCOME-NEW	806	0	0	0	0	0	0	0	1	
2	INS. COMM. EARNED-NEW	807	0	0	0	0	0	0	0	2	
3	FIN & INS CHARGEBACKS	850			0			0		3	
4	ACCESSORIES	810	0	0	0	0	0	0	0	4	
5	GM PROT. PLANS	443	0	0	0	0	0	0	0	5	
6	OTHER PROT. PLANS	444	0	0	0	0	0	0	0	6	
7	REPO. LOSSES-NEW	853			0			0		7	
8	F&I COMP	855			PVR			PVR		8	
9	NEW F&I & PROT. PLN INCOME		0	0	0	0	0	0	0	9	
10	FINANCE INCOME-USED	808	0	0	0	0	0	0	0	10	
11	INS. COMM. EARNED-USED	809	0	0	0	0	0	0	0	11	
12	FIN & INS CHARGEBACKS	851			0			0		12	
13	ACCESSORIES	811	0	0	0	0	0	0	0	13	
14	GM PROT. PLANS	454	0	0	0	0	0	0	0	14	
15	OTHER PROT. PLANS	455	0	0	0	0	0	0	0	15	
16	REPO. LOSSES-USED	854			0			0		16	
17	F&I COMP	856			PVR			PVR		17	
18	USED F&I & PROT. PLN INCOME		0	0	0	0	0	0	0	18	
19	TOTAL F&I INCOME (to pg 2 ln 1-2)		0	0	0	0	0	0	0	19	

SUPPLEMENTAL INVENTORY ANALYSIS											
LN NO	INVENTORIES	ACC.	GM (A)				NON-GM (B)				LN NO
			UNITS	\$\$	LIFO RES	AFTER LIFO	UNITS	\$\$	LIFO RES	AFTER LIFO	
21	NEW VEHICLES	NO.									21
22	DEMONSTRATORS	230	0	0	0	0	0	0	0	0	23
23	CARS	231	0	0	0	0	0	0	0	0	24
24	TRUCKS	237	0	0	0	0	0	0	0	0	25
25	MEDIUM DUTY TRUCKS	235	0	0	0	0	0	0	0	0	26
26	OTHER AUTO	238						0	0	0	27
27	USED VEHICLES	ACC.	< 45 DAYS IN STOCK		> 45 DAYS IN STOCK		TOTAL USED UNITS IN STOCK				28
28		NO.	UNITS	\$\$	UNITS	\$\$	UNITS	\$\$	LIFO RES	AFTER LIFO	29
29	CARS	240	0	0	0	0	0	0	0	0	30
30	TRUCKS	241	0	0	0	0	0	0	0	0	31
31		ACC.	GM (A)	\$\$	LIFO RES	AFTER LIFO	NON-GM (B)	\$\$	LIFO RES	AFTER LIFO	32
32	PARTS AND ACCESSORIES	242		0	0	0		0	0	0	33
33	PARTS CORES	242A		0				0			34
34	OTHER INVENTORIES	243, 244, 245, 252 TO 258		0	0	0				0	35
35	TOTAL LIFO RESERVE					0					36
36	WORK-IN-PROCESS LABOR-SRV	247A	0		WORK-IN-PROCESS LABOR-BODY	247B	0				37

DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10)											
LN NO	POSITION	NEW(01)	USED(02)	L&R(03)	F&I(04)	MECHANICAL(05)	BODY(06)	PARTS(07)	G&A(09)	TOTAL	LN NO
38	OWNERS / EXEC MGRS	0.0	0.0	0.0		0.0	0.0	0.0	0.0	0.0	40
39	SUPERVISORS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	41
40	VEH.SRV&PRTS SLSPL	0.0	0.0	0.0		0.0	0.0	0.0	0.0	0.0	42
41	TECHNICIANS					0.0	0.0		0.0	0.0	43
42	CLERICAL	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	44
43	OTHERS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	45
44	TOTAL	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	46
45	TOTAL HIRED Y-T-D	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	47
46	TOT TERMINATED Y-T-D	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	48

DEALERSHIP CUSTOMER RECEIVABLES												
LN NO	RETURN ON ASSETS	CUSTOMER RECEIVABLES				TOTAL	NOT DUE	P	31-60 DAYS	61-90 DAYS	OVR 90 DAYS	LN NO
49	0.00%	210 VEHICLES			0	0		A	0	0	0	50
50		210 OTHER			0	0		S	0	0	0	51
51		220 VEHICLES			0	0		T	0	0	0	52
52		220 L & R			0	0			0	0	0	53
53		220 SERVICE & PARTS			0	0		D	0	0	0	54
54		220 OTHER			0	0		U	0	0	0	55
55	0.00%	TOTAL CUSTOMER REC.			0	0		E	0	0	0	56
56		300 A/P DEBIT BAL			0							57
57		340 LESS ALLOW.DBTF.L.ACCTS.			0							58
58		NET CUSTOMER REC.			0							59
59									MEMO ITEMS	MONTH	Y-T-D	60
60									CASH SALES-PARTS/SRV/BODY	0	0	61

LN NO	NEW VEHICLE SALES SUMMARY	MONTH				YEAR-TO-DATE				LN NO
		UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
61	TOTAL NEW CARS RETAIL	0	0	0	0	0	0	0	0	62
62	TOTAL NEW CARS FLEET & INTERNAL	0	0	0	0	0	0	0	0	63
63	TOTAL NEW CARS	0	0	0	0	0	0	0	0	64
64	TOTAL NEW TRUCKS RETAIL	0	0	0	0	0	0	0	0	65
65	TOTAL NEW TRUCKS FLEET & INTERNAL	0	0	0	0	0	0	0	0	66
66	TOTAL NEW TRUCKS	0	0	0	0	0	0	0	0	67
67	MISC CAR & TRUCK RETAIL UNITS ⁽¹⁾	0	0	0	0	0	0	0	0	68
68	MISC CAR & TRUCK FLEET AND INTERNAL UNITS ⁽²⁾	0	0	0	0	0	0	0	0	69
69	NEW OTHER AUTOMOTIVE									70
70	ACCESSORIES	0	0	0	0	0	0	0	0	71
71	TOTAL NEW VEHICLES	0	0	0	0	0	0	0	0	72
72	*MEMO* TOTAL NEW RETAIL VEHICLES	0	0	0	0	0	0	0	0	73

⁽¹⁾ Retail Cars & Trucks unit/sales/gross recorded in accounts that were not assigned by GM to a Vehicle Model prior to Jan. 1, 2004
⁽²⁾ Fleet and/or Internal Cars & Trucks unit/sales/gross recorded in accounts that were not assigned by GM to a Vehicle Model prior to Jan. 1, 2004

LEASE AND RENTAL ACTIVITY

BAC 0 -

LN NO	LEASE & RENTAL DIRECT EXPENSES & INCOME			TOTAL OPERATION				(510) CLOSED END LEASE		(520) OPEN OPEN LEASE / OTHER		(530) RENTAL OPERATIONS		LN NO
	ACCT NO	CURRENT MONTH	PVIS	YEAR TO-DATE	PVIS	% DISTRIBUTION	CURRENT MONTH	YEAR TO-DATE	CURRENT MONTH	YEAR TO-DATE	CURRENT MONTH	YEAR TO-DATE		
1														1
2	I	RECURRING LEASE PAYMENTS	5X1	0	0	0	0	0.00%	0	0	0	0		2
3	L N	MAINTENANCE INCOME	5X2	0	0	0	0	0.00%	0	0	0	0		3
4	C	PARTIAL MONTH (PRORATA) INCOME	5X3	0	0	0	0	0.00%	0	0	0	0		4
5	& O	LATE PAYMENT CHARGE	5X4	0	0	0	0	0.00%	0	0	0	0	0	5
6	M	RENTAL INCOME	5X5	0	0	0	0	0.00%					0	6
7	R E	ADMINISTRATIVE FEE	5X6	0	0	0	0	0.00%	0	0	0	0	0	7
8		OTHER LEASE REVENUE	5X7	0	0	0	0	0.00%	0	0	0	0		8
9		TOTAL LEASE AND RENTAL INCOME		0		0		100.00%	0	0	0	0	0	9
10		L&R - HISTORICAL DATA ADJUSTMENT		0	0	0	0	% REV	(710) CLOSED - END	(720) OPEN - END	(730) RENTAL			10
11	D	INTEREST	7X1	0	0	0	0	0.0%	0	0	0	0	0	11
12	I C	AMORTIZATION	7X2	0	0	0	0	0.0%	0	0	0	0	0	12
13	R O	INSURANCE (IN SERVICE VEHICLES)	7X3	0	0	0	0	0.0%	0	0	0	0	0	13
14	E S	LICENSE, TITLE & TAX	7X4	0	0	0	0	0.0%	0	0	0	0	0	14
15	C T	POLICY - LEASE & RENTAL VEHICLES	7X5	0	0	0	0	0.0%	0	0	0	0	0	15
16	T S	MAINTENANCE & REPAIRS	7X6	0	0	0	0	0.0%	0	0	0	0	0	16
17		RENT-SUBLET UNITS	7X7	0	0	0	0	0.0%	0	0	0	0	0	17
18		OTHER	7X8	0	0	0	0	0.0%	0	0	0	0	0	18
19		TOTAL DIRECT COSTS		0	0	0	0	0.0%	0	0	0	0	0	19
20		GROSS PROFIT AFTER DIRECT COST		0	PVD ⁽³⁾	0	PVD ⁽³⁾	% SALES	0	0	0	0	0	20
21		*MEMO * - SELLING PRICE OF DISPOSED VEHICLES	5X0DI	0	0.0K	0	0.0K	0.00%	0	0	0	0	0	21
22		*MEMO * - DISPOSITION EXPENSE	7X0DE	0	0	0	0	0.00%	0	0	0	0	0	22
23		GAIN(LOSS) ON DISPOSITION	5X0GL	0	0	0	0	0.00%	0	0	0	0	0	23
24		GROSS PROFIT / INCOME		0	0	0	0	0.0%	0	0	0	0	0	24
25		⁽³⁾ Per Vehicle Disposed of during the period (Line 30)		MONTH	YEAR-TO-DATE	MONTH	YTD	MONTH	YTD	MONTH	YTD	MONTH	YTD	25
26		BEGINNING UNITS IN SERVICE		0					0		0		0	26
27		UNITS ADDED INTO SERVICE IN PERIOD		0					0		0		0	27
28		UNITS REMOVED FROM SERVICE IN PERIOD		0					0		0		0	28
29		ENDING UNITS IN SERVICE / EFFECTIVE UNITS		0	EFFECTIVE UNITS YTD ⁽¹⁾	0	0	0	0	0	0	0	0	29
30		UNITS DISPOSED		0					0		0		0	30
31		*MEMO* CUSTOMERS RETAINED ⁽²⁾		0					0		0		0	31
32														32
33		INVENTORY ANALYSIS	UNITS	ACCT NO	AMOUNT									33
34		NEW UNITS FOR LEASE	0	277A	0									34
35		DEMONSTRATORS	0	277B	0									35
36		TERMINATED NOT DISPOSED	0	277C	0									36
37		*MEMO > 30 DAYS \$\$/ U	0	0										37
38		VEHICLES IN SERV	ACCUMULATED AMORTIZATION	UNITS	NET									38
39		LEASED VEHICLES	0	0	277D	0								39
40		RENTAL VEHICLES	0	0	277E	0								40
41		LEASED EQUIPMENT	0	0	277F	0								41
42		TOTAL INV	0	0	277	0								42
43		L&R - FINANCE, INSURANCE & PROT. PLAN ACTIVITY		MONTH	YEAR-TO-DATE									43
44			CNTRS	SALES	REV/GROSS	PER CNTR	CNTRS	SALES	REV/GROSS	PER CNTR				44
45		INS. COMM. EARNED	541	0	0	0	0	0	0	0	0	0	0	45
46		INS CHARGEBACKS	741	0	0	0	0	0	0	0	0	0	0	46
47	L	ACCESSORIES	542	0	0	0	0	0	0	0	0	0	0	47
48	&	GM PROT. PLANS	543	0	0	0	0	0	0	0	0	0	0	48
49	R	OTHER PROT. PLANS	544	0	0	0	0	0	0	0	0	0	0	49
51		F&I MANAGER COMMISSIONS	740			Per Veh Added this Mth					Per Veh Added YTD			51
52		L&R - F&I & PROT. PLN INCOME		0	0	0	0	0	0	0	0	0	0	52

ACCOUNTS RECEIVABLE	ACCT NO	TOTAL	PRE-PAID	1 - 30 DAYS	31 - 60 DAYS	61 - 90 DAYS	OVER 90 DAYS
LEASE BILLINGS	220 L&R B	0	0	0	0	0	0
OTHER RECEIVABLES	220 L&R O	0	0	0	0	0	0
SUB-TOTAL		0	0	0	0	0	0
LESS ALLOW. DOUBT ACCTS	220 L&R ADA	0					
TOTAL	220 L&R	0					

⁽¹⁾ Effective Units = Cumulative YTD total of beg. units in service less the cumulative YTD total of units removed from serv.
⁽²⁾ Customers Retained = Renewals into Wholesale Leases plus, Renewals into Retail Transactions plus, Extension of Lease or Financing plus, buyouts.

New Vehicle Department - Operating Summary

LN NO		ACC. NO.	GM (A)				NON-GM (B)				LN NO
			UNITS	\$\$	LIFO RES	AFTER LIFO	UNITS	\$\$	LIFO RES	AFTER LIFO	
1	INVENTORIES										1
2	NEW VEHICLES										2
3	DEMONSTRATORS	230	0	0	0	0	0	0	0	0	3
4	CARS	231	0	0	0	0	0	0	0	0	4
5	TRUCKS	237	0	0	0	0	0	0	0	0	5
6	MEDIUM DUTY TRUCKS	235	0	0	0	0	0	0	0	0	6
7	OTHER AUTO	238									7
8	DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10)										8
9	POSITION	NEW(01)									9
10	OWNERS / EXEC MGRS	0.0									10
11	SUPERVISORS	0.0									11
12	VEH.SRV&PRTS SLSPL	0.0									12
13	TECHNICIANS										13
14	CLERICAL	0.0									14
15	OTHERS	0.0									15
16	TOTAL	0.0									16
17	TOTAL HIRED Y-T-D	0.0									17
18	TOT TERMINATED Y-T-D	0.0									18
19	NEW VEHICLE SALES SUMMARY		MONTH				YEAR-TO-DATE				19
20			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	20
21	C TOTAL NEW CARS RETAIL		0	0	0	0	0	0	0	0	21
22	A TOTAL NEW CARS FLEET & INTERNAL		0	0	0	0	0	0	0	0	22
23	R TOTAL NEW CARS		0	0	0	0	0	0	0	0	23
24	T TOTAL NEW TRUCKS RETAIL		0	0	0	0	0	0	0	0	24
25	R TOTAL TRUCKS FLEET & INTERNAL		0	0	0	0	0	0	0	0	25
26	K TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	26
27	MISC CAR & TRUCK RETAIL UNITS ⁽¹⁾		0	0	0	0	0	0	0	0	27
28	A MISC CAR & TRUCK FLEET AND INTERNAL UNITS ⁽²⁾		0	0	0	0	0	0	0	0	28
29	L NEW OTHER AUTOMOTIVE		0	0	0	0	0	0	0	0	29
30	L ACCESSORIES		0	0	0	0	0	0	0	0	30
31	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	31
32	*MEMO* TOTAL NEW RETAIL VEHICLES		0	0	0	0	0	0	0	0	32
33	FINANCE, INSURANCE & PROT. PLAN ACTIVITY		MONTH				YEAR-TO-DATE				33
34			CNTRS	SALES	REV/GROSS	PER CNTR	CNTRS	SALES	REV/GROSS	PER CNTR	34
35	FINANCE INCOME-NEW	806	0	0	0	0	0	0	0	0	35
36	INS. COMM. EARNED-NEW	807	0	0	0	0	0	0	0	0	36
37	N FIN & INS CHARGEBACKS	850			0				0		37
38	E ACCESSORIES	810	0	0	0	0	0	0	0	0	38
39	W GM PROT. PLANS	443	0	0	0	0	0	0	0	0	39
40	OTHER PROT. PLANS	444	0	0	0	0	0	0	0	0	40
41	REPO. LOSSES-NEW	853			0				0		41
42	F&I COMP	855			0				0		42
43	NEW F&I & PROT. PLN INCOME		0	0	0	0	0	0	0	0	43
44	DEPARTMENT PROFITABILITY		NEW VEHICLE (01)				NEW VEHICLE (01)				44
45			MONTH				YEAR-TO-DATE				45
46	NET SALES		0		% Sls	PNVR	0		% Sls	PNVR	46
47	GROSS PROFIT/INCOME		0		0%	0	0		0%	0	47
48	EXPENSES				% Grs				% Grs		48
49	VEH. SLSPL COMPENSATION & OTHER	11	0		0%	0	0		0%	0	49
50	DELIVERY EXPENSE	13	0		0%	0	0		0%	0	50
51	POLICY WORK-VEHICLES	15	0		0%	0	0		0%	0	51
52	TOTAL VARIABLE		0		0%	0	0		0%	0	52
53	SALARIES-OWNERS / EXECUTIVE MANAGERS	20	0		0%	0	0		0%	0	53
54	SALARIES-SUPERVISION	21	0		0%	0	0		0%	0	54
55	SALARIES-CLERICAL	22	0		0%	0	0		0%	0	55
56	OTHER SALARIES AND WAGES	23	0		0%	0	0		0%	0	56
57	ABSENTEE COMPENSATION	24	0		0%	0	0		0%	0	57
58	INCENTIVES-SUPERVISION	26	0		0%	0	0		0%	0	58
59	TAXES-PAYROLL	25	0		0%	0	0		0%	0	59
60	EMPLOYEE BENEFITS	27	0		0%	0	0		0%	0	60
61	RETIREMENT BENEFITS	29	0		0%	0	0		0%	0	61
62	TOTAL PERSONNEL		0		0%	0	0		0%	0	62
63	COMPANY VEHICLE EXPENSE	51	0		0%	0	0		0%	0	63
64	OFFICE SUPPLIES AND EXPENSES	60	0		0%	0	0		0%	0	64
65	OTHER SUPPLIES	61	0		0%	0	0		0%	0	65
66	E-COMMERCE ADVERTISING/FEEES	63	0		0%	0	0		0%	0	66
67	ADVERTISING	65	0		0%	0	0		0%	0	67
68	ADVERTISING REIMBURSEMENTS	64	0		0%	0	0		0%	0	68
69	CONTRIBUTIONS	66	0		0%	0	0		0%	0	69
70	POLICY WORK-PARTS AND SERVICE	67									70
71	INFORMATION TECHNOLOGY SERVICES	68	0		0%	0	0		0%	0	71
72	OUTSIDE SERVICES (OTHER)	69	0		0%	0	0		0%	0	72
73	TRAVEL AND ENTERTAINMENT	70	0		0%	0	0		0%	0	73
74	MEMBERSHIP DUES AND PUBLICATIONS	71	0		0%	0	0		0%	0	74
75	LEGAL AND AUDITING EXPENSE	72	0		0%	0	0		0%	0	75
76	TELEPHONE	74	0		0%	0	0		0%	0	76
77	TRAINING EXPENSE	75	0		0%	0	0		0%	0	77
78	INTEREST-FLOORPLAN	76	0		0%	0	0		0%	0	78
79	INTEREST-FLOORPLAN CREDIT	78	0		0%	0	0		0%	0	79
80	INTEREST-NOTES PAYABLE (OTHER)	79	0		0%	0	0		0%	0	80
81	INSURANCE - INVENTORY	56	0		0%	0	0		0%	0	81
82	BAD DEBT EXPENSE	57	0		0%	0	0		0%	0	82
83	FREIGHT	33	0		0%	0	0		0%	0	83
84	MISCELLANEOUS EXPENSE	77	0		0%	0	0		0%	0	84
85	TOTAL SEMI-FIXED		0		0%	0	0		0%	0	85
86	RENT	80	0		0%	0	0		0%	0	86
87	AMORTIZATION-LEASEHOLDS	81	0		0%	0	0		0%	0	87
88	REPAIRS-REAL ESTATE	82	0		0%	0	0		0%	0	88
89	DEPRECIATION BLDGS. & IMPROVEMENTS	83	0		0%	0	0		0%	0	89
90	TAXES-REAL ESTATE	84	0		0%	0	0		0%	0	90
91	INSURANCE BLDGS. & IMPROVEMENTS	85	0		0%	0	0		0%	0	91
92	INTEREST - MORTGAGES	86	0		0%	0	0		0%	0	92
93	UTILITIES	87	0		0%	0	0		0%	0	93
94	SUB-TOTAL RENT & RNT EQUIVALENT		0		0%	0	0		0%	0	94
95	INSURANCE OTHER	88	0		0%	0	0		0%	0	95
96	TAXES-OTHER	89	0		0%	0	0		0%	0	96
97	REPAIRS-EQUIPMENT	90	0		0%	0	0		0%	0	97
98	DEPRECIATION-EQUIPMENT	91	0		0%	0	0		0%	0	98
99	EQUIPMENT RENTAL	92	0		0%	0	0		0%	0	99
100	TOTAL FIXED		0		0%	0	0		0%	0	100
101	TOTAL FIXED OVERHEAD		0		0%	0	0		0%	0	101
102	TOTAL EXPENSES		0		0%	0	0		0%	0	102
103	DEPARTMENT PROFIT OR LOSS		0		0%	0	0		0%	0	103
104	FI & PROT. PLN INCOME TRANSFER		0		0%	0	0		0%	0	104
105	PRORATION OF G&A		0		0%	0	0		0%	0	105
106	DEPT PROFIT OR LOSS AFTER TRSF & PRORAT		0		0%	0	0		0%	0	106

⁽¹⁾ Retail Cars & Trucks unit/sales/gross recorded in accounts that were not assigned by GM to a Vehicle Model prior to Jan. 1, 2004

⁽²⁾ Fleet and/or Internal Cars & Trucks unit/sales/gross recorded in accounts that were not assigned by GM to a Vehicle Model prior to Jan. 1, 2004

Used Vehicle Department - Operating Summary

LN NO			< 45 DAYS IN STOCK		> 45 DAYS IN STOCK		TOTAL USED UNITS IN STOCK				LN NO	
1	INVENTORIES		ACC.									1
2	USED VEHICLES		NO.	UNITS	\$\$	UNITS	\$\$	UNITS	\$\$	LIFO RES	AFTER LIFO	2
3	http: CARS		240	0	0	0	0	0	0	0	0	3
4	http: TRUCKS		241	0	0	0	0	0	0	0	0	4
5	DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10)						CUSTOMER RECEIVABLES					5
6	POSITION			USED(02)			210 VEHICLES		220 VEHICLES			6
7	OWNERS / EXEC MGRS			0.0			TOTAL		0			7
8	SUPERVISORS			0.0			NOT DUE		0			8
9	VEH,SRV&PRTS SLSPL			0.0			PAST DUE					9
10	TECHNICIANS						31-60 DAYS		0			10
11	CLERICAL			0.0			61-90 DAYS		0			11
12	OTHERS			0.0			OVR 90 DAYS		0			12
13	TOTAL			0.0								13
14	TOTAL HIRED Y-T-D			0.0								14
15	TOT TERMINATED Y-T-D			0.0								15
16	VARIABLE OPERATIONS CONTINUED		ACC. NO.	MONTH				YEAR-TO-DATE				16
17				UNITS SOLD	SALES	GRS PROF.	P.U.U.S.	UNITS SOLD	SALES	GRS PROF.	P.U.U.S.	17
18	U	USED CARS RTL - GM CERTIFIED	446A	0	0	0	0	0	0	0	0	18
19	S	USED CARS RTL - OTHER	446B	0	0	0	0	0	0	0	0	19
20	E	*MEMO* RECON PER - CAR RTL		CERTIF-->	0	OTHER-->	0	CERTIF-->	0	OTHER-->	0	20
21	D	USED TRUCKS RTL - CERTIFIED	450A	0	0	0	0	0	0	0	0	21
22		USED TRUCKS RTL - OTHER	450B	0	0	0	0	0	0	0	0	22
23	V	*MEMO* RECON PER - TRK RTL		CERTIF-->	0	OTHER-->	0	CERTIF-->	0	OTHER-->	0	23
24	E	TOTAL USED RETAIL		0	0	0	0	0	0	0	0	24
25	H	USED CARS WHOLESALE	448	0	0	0	0	0	0	0	0	25
26	I	USED TO NEW - CAR RTL RATIO	649	0	ADJ USED CAR INV	0		0	ADJ USED CAR INV	0		26
27	C	USED TRUCKS WHOLESALE	452	0	0	0	0	0	0	0	0	27
28	L	USED TO NEW - TRK RTL RATIO	653	0	ADJ. USED TRK INV	0		0	ADJ. USED TRK INV	0		28
29	E	TOTAL USED WHSL & ADJ		0	0	0	0	0	0	0	0	29
30	S	USED OTHER AUTO	456	0	0	0	0	0	0	0	0	30
31		TOTAL USED VEHICLE (PUVS)		0	0	0	0	0	0	0	0	31
32	FINANCE, INSURANCE & PROT. PLAN ACTIVITY			MONTH				YEAR-TO-DATE				32
33				CNTRS	SALES	REV/GROSS	PER CNTR	CNTRS	SALES	REV/GROSS	PER CNTR	33
34		FINANCE INCOME-USED	808	0	0	0	0	0	0	0	0	34
35		INS. COMM. EARNED-USED	809	0	0	0	0	0	0	0	0	35
36	U	FIN & INS CHARGEBACKS	851	0	0	0	0	0	0	0	0	36
37	S	ACCESSORIES	811	0	0	0	0	0	0	0	0	37
38	E	GM PROT. PLANS	454	0	0	0	0	0	0	0	0	38
39	D	OTHER PROT. PLANS	455	0	0	0	0	0	0	0	0	39
40		REPO. LOSSES-USED	854									40
41		F&I COMP	856			0	PVR			0	PVR	41
42		USED F&I & PROT. PLN INCOME		0	0	0	0	0	0	0	0	42
43	DEPARTMENT PROFITABILITY			USED VEHICLE (02) MONTH				USED VEHICLE (02) YEAR-TO-DATE				43
44						% Sls	PNVR			% Sls	PNVR	44
45	NET SALES			0		0%	0	0		0%	0	45
46	GROSS PROFIT/INCOME			0		0%	0	0		0%	0	46
47	EXPENSES			0		% Grs		0		% Grs		47
48	VEH. SLSPL COMPENSATION & OTHER		11	0		0%	0	0		0%	0	48
49	DELIVERY EXPENSE		13	0		0%	0	0		0%	0	49
50	POLICY WORK-VEHICLES		15	0		0%	0	0		0%	0	50
51	TOTAL VARIABLE			0		0%	0	0		0%	0	51
52	SALARIES-OWNERS / EXECUTIVE MANAGERS		20	0		0%	0	0		0%	0	52
53	SALARIES-SUPERVISION		21	0		0%	0	0		0%	0	53
54	SALARIES-CLERICAL		22	0		0%	0	0		0%	0	54
55	OTHER SALARIES AND WAGES		23	0		0%	0	0		0%	0	55
56	ABSENTEE COMPENSATION		24	0		0%	0	0		0%	0	56
57	INCENTIVES-SUPERVISION		26	0		0%	0	0		0%	0	57
58	TAXES-PAYROLL		25	0		0%	0	0		0%	0	58
59	EMPLOYEE BENEFITS		27	0		0%	0	0		0%	0	59
60	RETIREMENT BENEFITS		29	0		0%	0	0		0%	0	60
61	TOTAL PERSONNEL			0		0%	0	0		0%	0	61
62	COMPANY VEHICLE EXPENSE		51	0		0%	0	0		0%	0	62
63	OFFICE SUPPLIES AND EXPENSES		60	0		0%	0	0		0%	0	63
64	OTHER SUPPLIES		61	0		0%	0	0		0%	0	64
65	E-COMMERCE ADVERTISING/FEES		63	0		0%	0	0		0%	0	65
66	ADVERTISING		65	0		0%	0	0		0%	0	66
67	ADVERTISING REIMBURSEMENTS		64	0		0%	0	0		0%	0	67
68	CONTRIBUTIONS		66	0		0%	0	0		0%	0	68
69	POLICY WORK-PARTS AND SERVICE		67									69
70	INFORMATION TECHNOLOGY SERVICES		68	0		0%	0	0		0%	0	70
71	OUTSIDE SERVICES (OTHER)		69	0		0%	0	0		0%	0	71
72	TRAVEL AND ENTERTAINMENT		70	0		0%	0	0		0%	0	72
73	MEMBERSHIP DUES AND PUBLICATIONS		71	0		0%	0	0		0%	0	73
74	LEGAL AND AUDITING EXPENSE		72	0		0%	0	0		0%	0	74
75	TELEPHONE		74	0		0%	0	0		0%	0	75
76	TRAINING EXPENSE		75	0		0%	0	0		0%	0	76
77	INTEREST-FLOORPLAN		76	0		0%	0	0		0%	0	77
78	INTEREST-FLOORPLAN CREDIT		78	0		0%	0	0		0%	0	78
79	INTEREST-NOTES PAYABLE (OTHER)		79	0		0%	0	0		0%	0	79
80	INSURANCE - INVENTORY		56	0		0%	0	0		0%	0	80
81	BAD DEBT EXPENSE		57	0		0%	0	0		0%	0	81
82	FREIGHT		33	0		0%	0	0		0%	0	82
83	MISCELLANEOUS EXPENSE		77	0		0%	0	0		0%	0	83
84	TOTAL SEMI-FIXED			0		0%	0	0		0%	0	84
85	RENT		80	0		0%	0	0		0%	0	85
86	AMORTIZATION-LEASEHOLDS		81	0		0%	0	0		0%	0	86
87	REPAIRS-REAL ESTATE		82	0		0%	0	0		0%	0	87
88	DEPRECIATION BLDGS. & IMPROVEMENTS		83	0		0%	0	0		0%	0	88
89	TAXES-REAL ESTATE		84	0		0%	0	0		0%	0	89
90	INSURANCE BLDGS. & IMPROVEMENTS		85	0		0%	0	0		0%	0	90
91	INTEREST - MORTGAGES		86	0		0%	0	0		0%	0	91
92	UTILITIES		87	0		0%	0	0		0%	0	92
93	SUB-TOTAL RENT & RNT EQUIVALENT			0		0%	0	0		0%	0	93
94	INSURANCE OTHER		88	0		0%	0	0		0%	0	94
95	TAXES-OTHER		89	0		0%	0	0		0%	0	95
96	REPAIRS-EQUIPMENT		90	0		0%	0	0		0%	0	96
97	DEPRECIATION-EQUIPMENT		91	0		0%	0	0		0%	0	97
98	EQUIPMENT RENTAL		92	0		0%	0	0		0%	0	98
99	TOTAL FIXED			0		0%	0	0		0%	0	99
100	TOTAL FIXED OVERHEAD			0		0%	0	0		0%	0	100
101	TOTAL EXPENSES			0		0%	0	0		0%	0	101
102	DEPARTMENT PROFIT OR LOSS			0		0%	0	0		0%	0	102
103	FI & PROT. PLN INCOME TRANSFER			0		0%	0	0		0%	0	103
104	PRORATION OF G&A			0		0%	0	0		0%	0	104
105	DEPT PROFIT OR LOSS AFTER TRSF & PRORAT			0		0%	0	0		0%	0	105

Mechanical Department - Operating Summary

LN NO	DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10)		CUSTOMER RECEIVABLES		POSTED LABOR RATES	CARS & LD TRKS	MD TRKS	LN NO			
1	DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10)		CUSTOMER RECEIVABLES		POSTED LABOR RATES	CARS & LD TRKS	MD TRKS	1			
2	POSITION	MECH(05)	220 SERV & PRTS	CUSTOMER LABOR	0.00	0.00	0.00	2			
3	OWNERS / EXEC MGRS	0.0	TOTAL	0	EXT. SERVICE CONTRACT LABOR	0.00	0.00	3			
4	SUPERVISORS	0.0	NOT DUE	0	QUICK-SERV/ GOODWRENCH LAB	0.00	0.00	4			
5	VEH,SRV&PRTS SLSPL	0.0	PAST DUE	0	WARRANTY	0.00	0.00	5			
6	TECHNICIANS	0.0	31-60 DAYS	0	INTERNAL	0.00	0.00	6			
7	CLERICAL	0.0	61-90 DAYS	0				7			
8	OTHERS	0.0	OVR 90 DAYS	0				8			
9	TOTAL	0.0						9			
10	TOTAL HIRED Y-T-D	0.0						10			
11	TOT TERMINATED Y-T-D	0.0	WORK-IN-PROCESS LABOR-SRV	247A	0			11			
12	FIXED OPERATIONS - SERVICE	NO.	R.O. COUNTS	SALES	GRS.PROF.	% SALES	R.O. COUNTS	SALES	GRS.PROF.	% SALES	12
13	M	CUST. LAB CARS & LD TRKS	460A	0	0	0.00%	0	0	0	0.00%	13
14	E	S/CNTR LAB -CARS&LD TRKS	460B	0	0	0.00%	0	0	0	0.00%	14
15	C	Q/SRV LAB -CARS&LD TRKS	460C	0	0	0.00%	0	0	0	0.00%	15
16	H	CUST. LAB COM,FLT & MD TRKS	461A	0	0	0.00%	0	0	0	0.00%	16
17	A	S/CNTR LAB COM,FLT & MD TRKS	461B	0	0	0.00%	0	0	0	0.00%	17
18	N	Q/SRV LAB -COM,FLT & MD TRKS	461C	0	0	0.00%	0	0	0	0.00%	18
19	I	WARRANTY LABOR	462	0	0	0.00%	0	0	0	0.00%	19
20	C	INTERNAL LABOR	463	0	0	0.00%	0	0	0	0.00%	20
21	A	NEW VEH INSP LBR	464	0	0	0.00%	0	0	0	0.00%	21
22	L	ADJ COST OF LBR SLS	665								22
23		SHOP SUPPLIES	469	0	0	0.00%	0	0	0	0.00%	24
24		SUBLET REPAIRS	466	0	0	0.00%	0	0	0	0.00%	25
25		TOTAL MECHANICAL		0	0	0.00%	0	0	0	0.00%	26
26	DEPARTMENT PROFITABILITY		MECHANICAL (05)				MECHANICAL (05)				27
27			MONTH				YEAR-TO-DATE				28
28	NET SALES		0	% Sls	0	% Sls	0	% Sls	0	% Sls	29
29	GROSS PROFIT/INCOME		0	0%	0	0%	0	0%	0	0%	30
30				% Grs		% Grs		% Grs		% Grs	31
31	SALARIES-OWNERS / EXECUTIVE MANAGERS		20	0	0%	0	0%	0	0%	0%	32
32	SALARIES-SUPERVISION		21	0	0%	0	0%	0	0%	0%	33
33	SALARIES-CLERICAL		22	0	0%	0	0%	0	0%	0%	34
34	OTHER SALARIES AND WAGES		23	0	0%	0	0%	0	0%	0%	35
35	ABSENTEE COMPENSATION		24	0	0%	0	0%	0	0%	0%	36
36	INCENTIVES-SUPERVISION		26	0	0%	0	0%	0	0%	0%	37
37	TAXES-PAYROLL		25	0	0%	0	0%	0	0%	0%	38
38	EMPLOYEE BENEFITS		27	0	0%	0	0%	0	0%	0%	39
39	RETIREMENT BENEFITS		29	0	0%	0	0%	0	0%	0%	40
40	TOTAL PERSONNEL			0	0%	0	0%	0	0%	0%	41
41	COMPANY VEHICLE EXPENSE		51	0	0%	0	0%	0	0%	0%	42
42	OFFICE SUPPLIES AND EXPENSES		60	0	0%	0	0%	0	0%	0%	43
43	OTHER SUPPLIES		61	0	0%	0	0%	0	0%	0%	44
44	E-COMMERCE ADVERTISING/FEES		63	0	0%	0	0%	0	0%	0%	45
45	ADVERTISING		65	0	0%	0	0%	0	0%	0%	46
46	ADVERTISING REIMBURSEMENTS		64	0	0%	0	0%	0	0%	0%	47
47	CONTRIBUTIONS		66	0	0%	0	0%	0	0%	0%	48
48	POLICY WORK-PARTS AND SERVICE		67	0	0%	0	0%	0	0%	0%	49
49	INFORMATION TECHNOLOGY SERVICES		68	0	0%	0	0%	0	0%	0%	50
50	OUTSIDE SERVICES (OTHER)		69	0	0%	0	0%	0	0%	0%	51
51	TRAVEL AND ENTERTAINMENT		70	0	0%	0	0%	0	0%	0%	52
52	MEMBERSHIP DUES AND PUBLICATIONS		71	0	0%	0	0%	0	0%	0%	53
53	LEGAL AND AUDITING EXPENSE		72	0	0%	0	0%	0	0%	0%	54
54	TELEPHONE		74	0	0%	0	0%	0	0%	0%	55
55	TRAINING EXPENSE		75	0	0%	0	0%	0	0%	0%	56
56	INTEREST-FLOORPLAN		76								57
57	INTEREST-FLOORPLAN CREDIT		78								58
58	INTEREST-NOTES PAYABLE (OTHER)		79	0	0%	0	0%	0	0%	0%	59
59	INSURANCE - INVENTORY		56								60
60	BAD DEBT EXPENSE		57	0	0%	0	0%	0	0%	0%	61
61	FREIGHT		33	0	0%	0	0%	0	0%	0%	62
62	MISCELLANEOUS EXPENSE		77	0	0%	0	0%	0	0%	0%	63
63	TOTAL SEMI-FIXED			0	0%	0	0%	0	0%	0%	64
64	RENT		80	0	0%	0	0%	0	0%	0%	65
65	AMORTIZATION-LEASEHOLDS		81	0	0%	0	0%	0	0%	0%	66
66	REPAIRS-REAL ESTATE		82	0	0%	0	0%	0	0%	0%	67
67	DEPRECIATION BLDGS. & IMPROVEMENTS		83	0	0%	0	0%	0	0%	0%	68
68	TAXES-REAL ESTATE		84	0	0%	0	0%	0	0%	0%	69
69	INSURANCE BLDGS. & IMPROVEMENTS		85	0	0%	0	0%	0	0%	0%	70
70	INTEREST - MORTGAGES		86	0	0%	0	0%	0	0%	0%	71
71	UTILITIES		87	0	0%	0	0%	0	0%	0%	72
72	SUB-TOTAL RENT & RNT EQUIVALENT			0	0%	0	0%	0	0%	0%	73
73	INSURANCE OTHER		88	0	0%	0	0%	0	0%	0%	74
74	TAXES-OTHER		89	0	0%	0	0%	0	0%	0%	75
75	REPAIRS-EQUIPMENT		90	0	0%	0	0%	0	0%	0%	76
76	DEPRECIATION-EQUIPMENT		91	0	0%	0	0%	0	0%	0%	77
77	EQUIPMENT RENTAL		92	0	0%	0	0%	0	0%	0%	78
78	TOTAL FIXED			0	0%	0	0%	0	0%	0%	79
79	TOTAL FIXED OVERHEAD			0	0%	0	0%	0	0%	0%	80
80	TOTAL EXPENSES			0	0%	0	0%	0	0%	0%	81
81	DEPARTMENT PROFIT OR LOSS			0	0%	0	0%	0	0%	0%	82
82	CUSTOMER PARTS GROSS TRANSFER			0	0%	0	0%	0	0%	0%	83
83	PRORATION OF G&A			0	0%	0	0%	0	0%	0%	84
84	DEPT PROFIT OR LOSS AFTER TRSF & PRORAT			0	0%	0	0%	0	0%	0%	85

Body Shop Department - Operating Summary

LN NO	DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10)		CUSTOMER RECEIVABLES			POSTED LABOR RATES		BODY SHOP		LN NO		
1	DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10)		CUSTOMER RECEIVABLES			POSTED LABOR RATES		BODY SHOP		1		
2	POSITION		BODY(06)		220 SERV & PRTS	BODY SHOP - PAINT LABOR		0.00		2		
3	OWNERS / EXEC MGRS		0.0		TOTAL	0		BODY SHOP - BODY LABOR		3		
4	SUPERVISORS		0.0		NOT DUE	0		WARRANTY		4		
5	VEH,SRV&PRTS SLSPL		0.0		PAST DUE		INTERNAL		0.00	5		
6	TECHNICIANS		0.0		31-60 DAYS	0				6		
7	CLERICAL		0.0		61-90 DAYS	0				7		
8	OTHERS		0.0		OVR 90 DAYS	0				8		
9	TOTAL		0.0							9		
10	TOTAL HIRED Y-T-D		0.0							10		
11	TOT TERMINATED Y-T-D		0.0		WORK-IN-PROCESS LABOR-BODY		247B	0		11		
12	FIXED OPERATIONS - BODY SHOP		NO.	R.O. COUNTS	SALES	GRS.PROF.	% SALES	R.O. COUNTS	SALES	GRS PROF.	% SALES	12
13	B	CUST. PAINT LABOR	470		0	0	0.00%		0	0	0.00%	13
14	O	CUST. BODY LABOR	471	0	0	0	0.00%	0	0	0	0.00%	14
15	D	WARRANTYLABOR	472	0	0	0	0.00%	0	0	0	0.00%	15
16	Y	INTERNAL LABOR	473	0	0	0	0.00%	0	0	0	0.00%	16
17		ADJ COST OF LBR SLS	675									17
18	S	SUB-TOTAL			0	0	0.00%		0	0	0.00%	18
19	H	SUBLET REPAIRS	476		0	0	0.00%		0	0	0.00%	19
20	O	PNT & SHOP MATRLS.	479		0	0	0.00%		0	0	0.00%	20
21	P	TOTAL BODY SHOP			0	0	0.00%		0	0	0.00%	21
27	DEPARTMENT PROFITABILITY		BODY SHOP (06)				BODY SHOP (06)				27	
28			MONTH				YEAR-TO-DATE				28	
29	NET SALES		0		% Sls		0		% Sls		29	
30	GROSS PROFIT/INCOME		0		0%		0		0%		30	
31					% Grs				% Grs		31	
32	SALARIES-OWNERS / EXECUTIVE MANAGERS		20		0	0%	0	0%	0	0%	32	
33	SALARIES-SUPERVISION		21		0	0%	0	0%	0	0%	33	
34	SALARIES-CLERICAL		22		0	0%	0	0%	0	0%	34	
35	OTHER SALARIES AND WAGES		23		0	0%	0	0%	0	0%	35	
36	ABSENTEE COMPENSATION		24		0	0%	0	0%	0	0%	36	
37	INCENTIVES-SUPERVISION		26		0	0%	0	0%	0	0%	37	
38	TAXES-PAYROLL		25		0	0%	0	0%	0	0%	38	
39	EMPLOYEE BENEFITS		27		0	0%	0	0%	0	0%	39	
40	RETIREMENT BENEFITS		29		0	0%	0	0%	0	0%	40	
41	TOTAL PERSONNEL				0	0%	0	0%	0	0%	41	
42	COMPANY VEHICLE EXPENSE		51		0	0%	0	0%	0	0%	42	
43	OFFICE SUPPLIES AND EXPENSES		60		0	0%	0	0%	0	0%	43	
44	OTHER SUPPLIES		61		0	0%	0	0%	0	0%	44	
45	E-COMMERCE ADVERTISING/FEES		63		0	0%	0	0%	0	0%	45	
46	ADVERTISING		65		0	0%	0	0%	0	0%	46	
47	ADVERTISING REIMBURSEMENTS		64		0	0%	0	0%	0	0%	47	
48	CONTRIBUTIONS		66		0	0%	0	0%	0	0%	48	
49	POLICY WORK-PARTS AND SERVICE		67		0	0%	0	0%	0	0%	49	
50	INFORMATION TECHNOLOGY SERVICES		68		0	0%	0	0%	0	0%	50	
51	OUTSIDE SERVICES (OTHER)		69		0	0%	0	0%	0	0%	51	
52	TRAVEL AND ENTERTAINMENT		70		0	0%	0	0%	0	0%	52	
53	MEMBERSHIP DUES AND PUBLICATIONS		71		0	0%	0	0%	0	0%	53	
54	LEGAL AND AUDITING EXPENSE		72		0	0%	0	0%	0	0%	54	
55	TELEPHONE		74		0	0%	0	0%	0	0%	55	
56	TRAINING EXPENSE		75		0	0%	0	0%	0	0%	56	
57	INTEREST-FLOORPLAN		76								57	
58	INTEREST-FLOORPLAN CREDIT		78								58	
59	INTEREST-NOTES PAYABLE (OTHER)		79		0	0%	0	0%	0	0%	59	
60	INSURANCE - INVENTORY		56								60	
61	BAD DEBT EXPENSE		57		0	0%	0	0%	0	0%	61	
62	FREIGHT		33		0	0%	0	0%	0	0%	62	
63	MISCELLANEOUS EXPENSE		77		0	0%	0	0%	0	0%	63	
64	TOTAL SEMI-FIXED				0	0%	0	0%	0	0%	64	
65	RENT		80		0	0%	0	0%	0	0%	65	
66	AMORTIZATION-LEASEHOLDS		81		0	0%	0	0%	0	0%	66	
67	REPAIRS-REAL ESTATE		82		0	0%	0	0%	0	0%	67	
68	DEPRECIATION BLDGS. & IMPROVEMENTS		83		0	0%	0	0%	0	0%	68	
69	TAXES-REAL ESTATE		84		0	0%	0	0%	0	0%	69	
70	INSURANCE BLDGS. & IMPROVEMENTS		85		0	0%	0	0%	0	0%	70	
71	INTEREST - MORTGAGES		86		0	0%	0	0%	0	0%	71	
72	UTILITIES		87		0	0%	0	0%	0	0%	72	
73	SUB-TOTAL RENT & RNT EQUIVALENT				0	0%	0	0%	0	0%	73	
74	INSURANCE OTHER		88		0	0%	0	0%	0	0%	74	
75	TAXES-OTHER		89		0	0%	0	0%	0	0%	75	
76	REPAIRS-EQUIPMENT		90		0	0%	0	0%	0	0%	76	
77	DEPRECIATION-EQUIPMENT		91		0	0%	0	0%	0	0%	77	
78	EQUIPMENT RENTAL		92		0	0%	0	0%	0	0%	78	
79	TOTAL FIXED				0	0%	0	0%	0	0%	79	
80	TOTAL FIXED OVERHEAD				0	0%	0	0%	0	0%	80	
81	TOTAL EXPENSES				0	0%	0	0%	0	0%	81	
82	DEPARTMENT PROFIT OR LOSS				0	0%	0	0%	0	0%	82	
83	CUSTOMER PARTS GROSS TRANSFER				0	0%	0	0%	0	0%	83	
84	PRORATION OF G&A				0	0%	0	0%	0	0%	84	
85	DEPT PROFIT OR LOSS AFTER TRSF & PRORAT				0	0%	0	0%	0	0%	85	

Parts & Accessories Department - Operating Summary

LN			LN			
1	DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10)		GM PARTS		1	
2	POSITION	PARTS(07)	PARTS AND ACCESSORIES		2	
3	OWNERS / EXEC MGRS	0.0	242	0	0	
4	SUPERVISORS	0.0	242A	0	0	
5	VEH,SRV&PRTS SLSPLE	0.0	243, 244, 245, 252		0	
6	TECHNICIANS		NON-GM PARTS		6	
7	CLERICAL	0.0	PARTS AND ACCESSORIES		7	
8	OTHERS	0.0	242	0	0	
9	TOTAL	0.0	242A	0	0	
10	TOTAL HIRED Y-T-D	0.0	OTHER INVENTORIES		243, 244, 245, 252	
11	TOT TERMINATED Y-T-D	0.0	220 SERV&PARTS	0	0	
12	FIXED OPERATIONS - PARTS & ACCESS.	NO.	Corresponding La	SALES	GRS.PROF.	% SALES
13	P WARRANTY CLAIMS	480	Sales Categories	0	0	0.00%
14	A MECH CARS&LD TRK R.O.	467	(460A & 460B)	0	0	0.00%
15	R MECH COM,FLT & MD TRKS R.O.	468	(461A & 461B)	0	0	0.00%
16	T MECH QUICK MECH R.O.	478	(460C & 461C)	0	0	0.00%
17	S BODY CUST. R.O.	477	(470 & 471)	0	0	0.00%
18	INTERNAL	481		0	0	0.00%
19	COUNTER-RETAIL	482		0	0	0.00%
20	& WHOLESALE	483		0	0	0.00%
21	ACCESSORIES	484		0	0	0.00%
22	A PURCHASE ALLOWANCES	687		0	0	0.00%
23	C ADJ. P&A INVENTORY	688		0	0	0.00%
24	C TOTAL P&A			0	0	0.00%
25	E TIRES	490		0	0	0.00%
26	S OIL & GREASE	491		0	0	0.00%
27	S MISCELLANEOUS	492		0	0	0.00%
28	TOTAL OTHER			0	0	0.00%
29	TOTAL P&A DEPT.			0	0	0.00%
30	DEPARTMENT PROFITABILITY		PARTS & ACC. (07)		PARTS & ACC. (07)	
31			MONTH		YEAR-TO-DATE	
32	NET SALES		0	% Sls	0	% Sls
33	GROSS PROFIT/INCOME		0	0%	0	0%
34				% Grs		% Grs
35	SALARIES-OWNERS / EXECUTIVE MANAGERS	20	0	0%	0	0%
36	SALARIES-SUPERVISION	21	0	0%	0	0%
37	SALARIES-CLERICAL	22	0	0%	0	0%
38	OTHER SALARIES AND WAGES	23	0	0%	0	0%
39	ABSENTEE COMPENSATION	24	0	0%	0	0%
40	INCENTIVES-SUPERVISION	26	0	0%	0	0%
41	TAXES-PAYROLL	25	0	0%	0	0%
42	EMPLOYEE BENEFITS	27	0	0%	0	0%
43	RETIREMENT BENEFITS	29	0	0%	0	0%
44	TOTAL PERSONNEL		0	0%	0	0%
45	COMPANY VEHICLE EXPENSE	51	0	0%	0	0%
46	OFFICE SUPPLIES AND EXPENSES	60	0	0%	0	0%
47	OTHER SUPPLIES	61	0	0%	0	0%
48	E-COMMERCE ADVERTISING/FEES	63	0	0%	0	0%
49	ADVERTISING	65	0	0%	0	0%
50	ADVERTISING REIMBURSEMENTS	64	0	0%	0	0%
51	CONTRIBUTIONS	66	0	0%	0	0%
52	POLICY WORK-PARTS AND SERVICE	67	0	0%	0	0%
53	INFORMATION TECHNOLOGY SERVICES	68	0	0%	0	0%
54	OUTSIDE SERVICES (OTHER)	69	0	0%	0	0%
55	TRAVEL AND ENTERTAINMENT	70	0	0%	0	0%
56	MEMBERSHIP DUES AND PUBLICATIONS	71	0	0%	0	0%
57	LEGAL AND AUDITING EXPENSE	72	0	0%	0	0%
58	TELEPHONE	74	0	0%	0	0%
59	TRAINING EXPENSE	75	0	0%	0	0%
60	INTEREST-FLOORPLAN	76				
61	INTEREST-FLOORPLAN CREDIT	78				
62	INTEREST-NOTES PAYABLE (OTHER)	79	0	0%	0	0%
63	INSURANCE - INVENTORY	56				
64	BAD DEBT EXPENSE	57	0	0%	0	0%
65	FREIGHT	33	0	0%	0	0%
66	MISCELLANEOUS EXPENSE	77	0	0%	0	0%
67	TOTAL SEMI-FIXED		0	0%	0	0%
68	RENT	80	0	0%	0	0%
69	AMORTIZATION-LEASEHOLDS	81	0	0%	0	0%
70	REPAIRS-REAL ESTATE	82	0	0%	0	0%
71	DEPRECIATION BLDGS. & IMPROVEMENTS	83	0	0%	0	0%
72	TAXES-REAL ESTATE	84	0	0%	0	0%
73	INSURANCE BLDGS. & IMPROVEMENTS	85	0	0%	0	0%
74	INTEREST - MORTGAGES	86	0	0%	0	0%
75	UTILITIES	87	0	0%	0	0%
76	SUB-TOTAL RENT & RNT EQUIVALENT		0	0%	0	0%
77	INSURANCE OTHER	88	0	0%	0	0%
78	TAXES-OTHER	89	0	0%	0	0%
79	REPAIRS-EQUIPMENT	90	0	0%	0	0%
80	DEPRECIATION-EQUIPMENT	91	0	0%	0	0%
81	EQUIPMENT RENTAL	92	0	0%	0	0%
82	TOTAL FIXED		0	0%	0	0%
83	TOTAL FIXED OVERHEAD		0	0%	0	0%
84	TOTAL EXPENSES		0	0%	0	0%
85	DEPARTMENT PROFIT OR LOSS		0	0%	0	0%
86	CUSTOMER PARTS GROSS TRANSFER		0	0%	0	0%
87	PRORATION OF G&A		0	0%	0	0%
88	DEPT PROFIT OR LOSS AFTER TRSF & PRORAT		0	0%	0	0%