

VSSM - TRIAL BALANCE EDIT APPLICATION v230r0



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LN	Input Method / Dealer System Provider				DEALER "BAC" CODE				DEALER NAME				ADDRESS				CITY & STATE				LIABILITIES				LN
NO	No DSP - Manual input of data				100001				ANYTOWN BUICK-GMC				123 ANY STREET				ANYTOWN ANYSTATE 123451234								NO
1																					1				
2																					2				
3																					3				
4	FROM	January	1	2024	ADDRESS				123 ANY STREET								4								
5	THRU	January	31	2024	CITY & STATE				ANYTOWN ANYSTATE				123451234				5								
6	ASSETS				NO.	AMOUNT				LIABILITIES				NO.	AMOUNT				6						
7	C	CASH ON HAND	200	0	A	CASH IN BANK CREDIT BALANCE	202	0	7																
8	A	CASH IN BANK	202	0	C	ACCTS PAYABLE-TRADE CREDITORS	300	0	8																
9	S	CONTRACTS IN TRANSIT	205	0	C	ACC. RECEIVABLE CREDIT BAL.	220	0	9																
10	H	SECURITIES	260	0	U	CUSTOMER DEPOSITS	220	0	10																
11	C				R	WARRANTY CLAIMS ADVANCE	305	0	11																
12		TOTAL CASH AND CONTRACTS		0	E	& NOTES PAYABLE-NEW VEH.&DEMOS	310	0	12																
13	U	NET CUSTOMER RECEIVABLES	FROM PG. 7	0	N	*MEMO: DELAYED PAYMENT-ACCT. 310			13																
14	R	FACTORY RECEIVABLES	261	0	T		\$ 0		14																
15	R	DUE FROM FINANCE COMPANIES	262	0	O	NOTES PAYABLE-USED VEHICLES	311	0	15																
16	C	WARRANTY CLAIMS	263	0	T	NOTES PAYABLE-LEASE & RENTAL UNITS	312	0	16																
17	R	INS. COMMISSIONS RECEIVABLE	264	0	E	NOTES PAYABLE-OTHER	314	0	17																
18		TOTAL RECEIVABLES		0	I				18																
19	E				A	INTEREST PAYABLE	320	0	19																
20		DEMONSTRATORS	0	230	B	A SALARIES, WAGES & COMM. PAYABLE	321	0	20																
21	N	NEW CARS	0	231	I	C INSURANCE PAYABLE	322	0	21																
22	N	NEW TRUCKS	0	237	L	C PAYROLL TAXES PAYABLE	323	0	22																
23	T	NEW MD TRUCKS	0	235	C	SALES TAXES PAYABLE	324	0	23																
24	E	OTHER AUTOMOTIVE	238	0	I	OTHER TAXES PAYABLE	325	0	24																
25	N	USED CARS	0	240	R	E INCOME TAXES PAYABLE	327	0	25																
26	T	USED TRUCKS	0	241	E	D EMPLOYEE'S INCENTIVES/BONUSES PAYABLE	328	0	26																
27	A	O PARTS AND ACCESSORIES	242	0	S	OWNER'S BONUSES PAYABLE	329	0	27																
28	R	TIRES	243	0		RETIREMENT BENEFITS PAYABLE	330	0	28																
29	S	I GAS, OIL AND GREASE	244	0		OTHER PAYABLES	331	0	29																
30	E	PAINT AND BODY SHOP MATERIALS	245	0		TOTAL CURRENT LIABILITIES		0	30																
31	S	S SUBLET REPAIRS	246	0	L	RESERVES AND DEFERRALS	332	0	31																
32		WORK IN PROCESS-LABOR	247	0	L				32																
33	E	OTHER	252	0	O	A NOTES PAYABLE - CAPITAL LOANS	334	0	33																
34		MISC. ASSETS RECEIVED IN TRADE	258	0	N	B OTHER NOTES & CONTRACTS	336	0	34																
35	T	LIFO RESERVE	THRES	0	G	I DEFERRED TAXES	333	0	35																
36		TOTAL INVENTORIES		0	L	TOTAL	Ln 31 to 36	0	36																
37	S	O PREPAID EXPENSES: TAXES	270	0	T	I OTHER NOTES - OWNERS	337	0	37																
38	T	INSURANCE	271	0	E	T MORTGAGES PAYABLE & FACILITY RELATED LOANS	335	0	38																
39	H	OTHER	274	0	R	I NOTES PAYABLE - AFFILIATED COMPANIES	338	0	39																
40		TOTAL CURRENT ASSETS		0	M	E S TOTAL LIABILITIES	Ln 37 to 41	0	40																
41	W	A DRIVER TRAINING - C+T	0	275					41																
42	K	S L&R C+T	0	277					42																
43	G	T L & R ACCUMULATED DEP.	0						43																
44		TOTAL CURRENT AND WORKING ASSETS		0					44																
45		FIXED ASSETS							45																
46		ACCOUNT	COST	ACCUM DEP					46																
47	A	LAND	0	280					47																
48	U	BLDGS & IMP.	0	281/351					48																
49	T	O LEASE HOLDS	0	286/356					49																
50	O	N IT- HARDWARE	0	287/357					50																
51	L	IT - SOFTWARE	0	288/358					51																
52	B	Y M&S EQUIP	0	282/352					52																
53	U	P&A EQUIP	0	283/353					53																
54	S	FURN & FIXTRS	0	284/354					54																
55		CO. VEHICLES	0	285/355					55																
56		OTHER	0	289/359					56																
57		TOTALS (45..52)	0	0					57																
58		*MEMO:CO VEHICLES - CARS	0	TRUCKS	0				58																
59	O	A LIFE INSURANCE-CASH VALUE	291	0					59																
60	T	S NOTES & ACCTN RECEIVABLE-OFFICERS	293	0					60																
61	H	S NOTES & ACCOUNTS RECEIVABLE-OTHER	294	0					61																
62	R	E OTHER INVESTMENTS & MISC. ASSETS	296	0					62																
63	R	T							63																
64		S TOTAL OTHER ASSETS		0					64																
65		TOTAL ASSETS		0					65																

CORPORATION TYPE: -- select a corporation type --				
NET	NWC ACTUAL (CA-CL) 0			
WRKG.	NWC STANDARD 0			
CAP.	LEVERAGE: LT Debt / Net Worth 0.00			
Leverage Std: <=1.00				
PROFIT OR LOSS SUMMARY				
MO.	TOT NEW	RTL NEW	RTL USED	PROFIT/LOSS
J				
F				
M				
A				
M				
J				
J				
A				
S				
O				
N				
D				
Tot	0	0	0	0

NET WORTH		NO.	
C	CAP'L STOCK&		
O	ADL PD IN CAP	360	0
R			
P	RET. EARNINGS	370	0
	DIVIDENDS	375	0
P			
R	INVESTMENTS	380	0
O			
P			
R	DRAWINGS	390	0
T	TO BALANCE		0
Y			
	PROFIT OR LOSS	399	
	TOTAL NET WORTH		0
	TOTAL LIABILITIES & NET WORTH		0

VARIABLE OPERATIONS - DEPARTMENT PROFITABILITY

LN NO		NEW VEHICLE DEPT. (01)		USED VEHICLE DEPT. (02)		LEASE AND RNTL DEPT. (03)		FIN. INS & PROT. PLANS INC. (04)		LN NO				
		MONTH	YEAR-TO-DATE	MONTH	YEAR-TO-DATE	MONTH	YEAR-TO-DATE	MONTH	YEAR-TO-DATE					
1	NET SALES	0	% Sts	0	% Sts	0	% Sts	0	% Sts	0	0	1		
2	GROSS PROFIT/INCOME	0	% Sts	0	% Sts	0	% Sts	0	% Sts	0	0	2		
3	EXPENSES	After Trsf ---->	% Grs	After Trsf ---->	% Grs	After Trsf ---->	% Grs	After Trsf ---->	% Grs	After Trsf ---->	% Grs	NEW - SLSPEOPLE COMP PNVR	3	
4	VEH. SLSPLE COMPENSATION & OTHER	11	0	0	0%	0	0%	0	0%	0	0%		4	
5	DELIVERY EXPENSE	13	0	0	0%	0	0%	0	0%	0	0%	USED - SLSPEOPLE COMP PUVR	5	
6	POLICY WORK-VEHICLES	15	0	0	0%	0	0%	0	0%	0	0%	0	6	
7	TOTAL VARIABLE	0	0	0	0%	0	0%	0	0%	0	0%	USED - VEH. POLICY PUVR	7	
8	SALARIES-OWNERS / EXECUTIVE MANAGERS	20	0	0	0%	0	0%	0	0%	0	0%	0	8	
9	SALARIES-SUPERVISION	21	0	0	0%	0	0%	0	0%	0	0%		9	
10	SALARIES-CLERICAL	22	0	0	0%	0	0%	0	0%	0	0%		10	
11	OTHER SALARIES AND WAGES	23	0	0	0%	0	0%	0	0%	0	0%		11	
12	ABSENTEE COMPENSATION	24	0	0	0%	0	0%	0	0%	0	0%		12	
13	INCENTIVES-SUPERVISION	26	0	0	0%	0	0%	0	0%	0	0%		13	
14	TAXES-PAYROLL	25	0	0	0%	0	0%	0	0%	0	0%		14	
15	EMPLOYEE BENEFITS	27	0	0	0%	0	0%	0	0%	0	0%		15	
16	RETIREMENT BENEFITS	29	0	0	0%	0	0%	0	0%	0	0%		16	
17	TOTAL PERSONNEL	0	0	0	0%	0	0%	0	0%	0	0%		17	
18	COMPANY VEHICLE EXPENSE	51	0	0	0%	0	0%	0	0%	0	0%		18	
19	OFFICE SUPPLIES AND EXPENSES	60	0	0	0%	0	0%	0	0%	0	0%		19	
20	OTHER SUPPLIES	61	0	0	0%	0	0%	0	0%	0	0%		20	
21	E-COMMERCE ADVERTISING/FEES	63	0	0	0%	0	0%	0	0%	0	0%		21	
22	ADVERTISING	65	0	0	0%	0	0%	0	0%	0	0%	NEW - NET TI ADVERTISING PNVR	22	
23	ADVERTISING REBATES	64	0	0	0%	0	0%	0	0%	0	0%		23	
24	CONTRIBUTIONS	66	0	0	0%	0	0%	0	0%	0	0%		24	
25	POLICY WORK-PARTS AND SERVICE	67											25	
26	INFORMATION TECHNOLOGY SERVICES	68	0	0	0%	0	0%	0	0%	0	0%		26	
27	OUTSIDE SERVICES (OTHER)	69	0	0	0%	0	0%	0	0%	0	0%		27	
28	TRAVEL AND ENTERTAINMENT	70	0	0	0%	0	0%	0	0%	0	0%		28	
29	MEMBERSHIP DUES AND PUBLICATIONS	71	0	0	0%	0	0%	0	0%	0	0%		29	
30	LEGAL AND AUDITING EXPENSE	72	0	0	0%	0	0%	0	0%	0	0%		30	
31	TELEPHONE	74	0	0	0%	0	0%	0	0%	0	0%		31	
32	TRAINING EXPENSE	75	0	0	0%	0	0%	0	0%	0	0%		32	
33	INTEREST-FLOORPLAN	76	0	0	0%	0	0%	0	0%	0	0%	NEW - NET INTEREST FLRPLN PNVR	33	
34	INTEREST-FLOORPLAN CREDIT	78	0	0	0%	0	0%	0	0%	0	0%		34	
35	INTEREST-NOTES PAYABLE (OTHER)	79	0	0	0%	0	0%	0	0%	0	0%		35	
36	INSURANCE - INVENTORY	56	0	0	0%	0	0%	0	0%	0	0%		36	
37	BAD DEBT EXPENSE	57	0	0	0%	0	0%	0	0%	0	0%		37	
38	FREIGHT, POSTAGE & SHIPPING	33	0	0	0%	0	0%	0	0%	0	0%		38	
39	MISCELLANEOUS EXPENSE	77	0	0	0%	0	0%	0	0%	0	0%		39	
40	TOTAL SEMI-FIXED	0	0	0	0%	0	0%	0	0%	0	0%		40	
41	RENT	80	0	0	0%	0	0%	0	0%	0	0%		41	
42	AMORTIZATION-LEASEHOLDS	81	0	0	0%	0	0%	0	0%	0	0%		42	
43	REPAIRS-REAL ESTATE	82	0	0	0%	0	0%	0	0%	0	0%		43	
44	DEPRECIATION BLDGS. & IMPROVEMENTS	83	0	0	0%	0	0%	0	0%	0	0%		44	
45	TAXES-REAL ESTATE	84	0	0	0%	0	0%	0	0%	0	0%		45	
46	INSURANCE BLDGS. & IMPROVEMENTS	85	0	0	0%	0	0%	0	0%	0	0%		46	
47	INTEREST - MORTGAGES	86	0	0	0%	0	0%	0	0%	0	0%		47	
48	UTILITIES	87	0	0	0%	0	0%	0	0%	0	0%		48	
49	SUB-TOTAL RENT & RNT EQUIVALENT	0	0	0	0%	0	0%	0	0%	0	0%		49	
50	INSURANCE OTHER	88	0	0	0%	0	0%	0	0%	0	0%		50	
51	TAXES-OTHER	89	0	0	0%	0	0%	0	0%	0	0%		51	
52	REPAIRS-EQUIPMENT	90	0	0	0%	0	0%	0	0%	0	0%		52	
53	DEPRECIATION-EQUIPMENT	91	0	0	0%	0	0%	0	0%	0	0%		53	
54	EQUIPMENT RENTAL	92	0	0	0%	0	0%	0	0%	0	0%		54	
55	TOTAL FIXED	0	0	0	0%	0	0%	0	0%	0	0%		55	
56	TOTAL FIXED OVERHEAD	0	0	0	0%	0	0%	0	0%	0	0%		56	
57	TOTAL EXPENSES	0	0	0	0%	0	0%	0	0%	0	0%		57	
58	DEPARTMENT PROFIT OR LOSS	0	0	0	0%	0	0%	0	0%	0	0%		58	
59	FI & PROT. PLN INCOME TRANSFER	0	0	0	0%	0	0%	0	0%	0	0%	0	0	59
60	PRORATION OF G&A	0	0	0	0%	0	0%	0	0%	0	0%		60	
61	DEPT PROFIT OR LOSS AFTER TRSF & PRORAT	0	0	0	0%	0	0%	0	0%	0	0%		61	
62	ADDITIONS TO INCOME	MONTH	Y-T-D	DEDUCTIONS FROM INCOME		MONTH	Y-T-D						62	
63	BAD DEBTS RECOVERED	902	0	0	LIFO ADJUSTMENT	952	0	0					63	
64	CASH DISCOUNTS EARNED	903	0	0	CASH DISCOUNTS ALLOWED	953	0	0					64	
65	OTHER INCOME	905	0	0	OTHER DEDUCTIONS	955	0	0					65	
66	GM REIMBURSEMENTS	909	0	0									66	
67	DOCUMENT HANDLING FEES	910	0	0									67	
68	AMOUNT TO BALANCE	0	0	0									68	
69					NET ADDITIONS AND DEDUCTIONS	0	0						69	

FIXED OPERATIONS - DEPARTMENT PROFITABILITY

LN	NO	MECHANICAL DEPT. (05)		BODY SHOP DEPT. (06)		PARTS & ACCESSORIES DEPT. (07)		GENERAL & ADMINISTRATIVE (09)		LN
		MONTH	YEAR-TO-DATE	MONTH	YEAR-TO-DATE	MONTH	YEAR-TO-DATE	MONTH	YEAR-TO-DATE	
1	NET SALES	0	% Sts	0	% Sts	0	% Sts	0	% Sts	1
2	GROSS PROFIT/INCOME	0	0%	0	0%	0	0%	0	0%	2
3	EXPENSES									3
4	VEH. SLSPLC COMPENSATION & OTHER	11								4
5	DELIVERY EXPENSE	13								5
6	POLICY WORK-VEHICLES	15								6
7	TOTAL VARIABLE		After Trsf --> % Grs		After Trsf --> % Grs		After Trsf --> % Grs		After Trsf --> % Grs	
8	SALARIES-OWNERS / EXECUTIVE MANAGERS	20	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	8
9	SALARIES-SUPERVISION	21	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	9
10	SALARIES-CLERICAL	22	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	10
11	OTHER SALARIES AND WAGES	23	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	11
12	ABSENTEE COMPENSATION	24	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	12
13	INCENTIVES-SUPERVISION	26	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	13
14	TAXES-PAYROLL	25	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	14
15	EMPLOYEE BENEFITS	27	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	15
16	RETIREMENT BENEFITS	29	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	16
17	TOTAL PERSONNEL		0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	17
18	COMPANY VEHICLE EXPENSE	51	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	18
19	OFFICE SUPPLIES AND EXPENSES	60	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	19
20	OTHER SUPPLIES	61	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	20
21	E-COMMERCE ADVERTISING FEES	63	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	21
22	ADVERTISING	65	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	22
23	ADVERTISING REBATES	64	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	23
24	CONTRIBUTIONS	66	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	24
25	POLICY WORK-PARTS AND SERVICE	67	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	25
26	INFORMATION TECHNOLOGY SERVICES	68	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	26
27	OUTSIDE SERVICES (OTHER)	69	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	27
28	TRAVEL AND ENTERTAINMENT	70	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	28
29	MEMBERSHIP DUES AND PUBLICATIONS	71	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	29
30	LEGAL AND AUDITING EXPENSE	72	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	30
31	TELEPHONE	74	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	31
32	TRAINING EXPENSE	75	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	32
33	INTEREST-FLOORPLAN	76								33
34	INTEREST-FLOORPLAN CREDIT	78								34
35	INTEREST-NOTES PAYABLE (OTHER)	79	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	35
36	INSURANCE - INVENTORY	56								36
37	BAD DEBT EXPENSE	57	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	37
38	FREIGHT, POSTAGE & SHIPPING	33	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	38
39	MISCELLANEOUS EXPENSE	77	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	39
40	TOTAL SEMI-FIXED		0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	40
41	RENT	80	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	41
42	AMORTIZATION-LEASEHOLDS	81	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	42
43	REPAIRS-REAL ESTATE	82	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	43
44	DEPRECIATION BLDGS. & IMPROVEMENTS	83	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	44
45	TAXES-REAL ESTATE	84	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	45
46	INSURANCE BLDGS. & IMPROVEMENTS	85	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	46
47	INTEREST - MORTGAGES	86	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	47
48	UTILITIES	87	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	48
49	SUB-TOTAL RENT & RNT EQUIVALENT		0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	49
50	INSURANCE OTHER	88	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	50
51	TAXES-OTHER	89	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	51
52	REPAIRS-EQUIPMENT	90	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	52
53	DEPRECIATION-EQUIPMENT	91	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	53
54	EQUIPMENT RENTAL	92	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	54
55	TOTAL FIXED		0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	55
56	TOTAL FIXED OVERHEAD		0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	56
57	TOTAL EXPENSES		0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	57
58	DEPARTMENT PROFIT OR LOSS		0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	58
59	CUSTOMER PARTS GROSS TRANSFER		0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	59
60	PRORATION OF G&A		0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	60
61	DEPT PROFIT OR LOSS AFTER TRSF & PRORAT		0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	61
62	SERVICE CUST POSTED LABOR RATES		CARS & LD TRKS	MD TRKS	OTHER POSTED LABOR RATES		MECHANICAL	BODY SHOP		62
63	CUSTOMER LABOR 46XA		0.00	0.00	WARRANTY 462472		0.00	0.00		63
64	EXT. SERVICE CONTRACT LABOR 46XB		0.00	0.00	INTERNAL 463473		0.00	0.00		64
65	QUICK-SERVICE / GOODWRENCH LAB 46XC		0.00	0.00	BODY SHOP - PAINT LABOR 470			0.00		65
66					BODY SHOP - BODY LABOR 471			0.00		66

LN NO.	VARIABLE OPERATIONS	ACC.	MONTH					YEAR-TO-DATE					LN NO.
			UNITS SOLD	SALES	COST-OF-SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	COST-OF-SALES	GROSS PROF.	PER UNIT SLD	
1	IMPALA	400A	0	0	0	0	0	0	0	0	0	0	1
2	DO NOT USE	401A	0	0	0	0	0	0	0	0	0	0	2
3	DO NOT USE	402A	0	0	0	0	0	0	0	0	0	0	3
4	SS	403A	0	0	0	0	0	0	0	0	0	0	4
5	MALIBU	404A	0	0	0	0	0	0	0	0	0	0	5
6	CAMARO	405A	0	0	0	0	0	0	0	0	0	0	6
7	DO NOT USE	406A	0	0	0	0	0	0	0	0	0	0	7
8	CORVETTE	407A	0	0	0	0	0	0	0	0	0	0	8
9	SPARK	408A	0	0	0	0	0	0	0	0	0	0	9
10	DO NOT USE	409A	0	0	0	0	0	0	0	0	0	0	10
11	DO NOT USE	410A	0	0	0	0	0	0	0	0	0	0	11
12	CRUZE	411A	0	0	0	0	0	0	0	0	0	0	12
13	VOLT	412A	0	0	0	0	0	0	0	0	0	0	13
14	SONIC	413A	0	0	0	0	0	0	0	0	0	0	14
15	BOLT	414A	0	0	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415A	0	0	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416A	0	0	0	0	0	0	0	0	0	0	17
18	OTHER CHEVY CAR	417A	0	0	0	0	0	0	0	0	0	0	18
19	OTHER CHEVY CAR	418A	0	0	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RETAIL		0	0	0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this PG	419A	0	0	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLT GOV	419A	0	0	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL this PG	421A	0	0	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	0	0	24
25	DO NOT USE	423A	0	0	0	0	0	0	0	0	0	0	25
26	DO NOT USE	424A	0	0	0	0	0	0	0	0	0	0	26
27	EXPRESS	425A	0	0	0	0	0	0	0	0	0	0	27
28	SILVERADO HD	426A	0	0	0	0	0	0	0	0	0	0	28
29	BLAZER	427A	0	0	0	0	0	0	0	0	0	0	29
30	COLORADO	428A	0	0	0	0	0	0	0	0	0	0	30
31	DO NOT USE	429A	0	0	0	0	0	0	0	0	0	0	31
32	SILVERADO LD	430A	0	0	0	0	0	0	0	0	0	0	32
33	TAHOE	431A	0	0	0	0	0	0	0	0	0	0	33
34	SUBURBAN	432A	0	0	0	0	0	0	0	0	0	0	34
35	TRAILBLAZER	433A	0	0	0	0	0	0	0	0	0	0	35
36	EQUINOX	434A	0	0	0	0	0	0	0	0	0	0	36
37	TRAX	435A	0	0	0	0	0	0	0	0	0	0	37
38	TRAVERSE	436A	0	0	0	0	0	0	0	0	0	0	38
39	MED DUTY - LCF	437A	0	0	0	0	0	0	0	0	0	0	39
40	MED DUTY - CONV	438A	0	0	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RETAIL		0	0	0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this PG	439A	0	0	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLT GOV	439A	0	0	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL this PG	441A	0	0	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	0	0	45
46													46
47	ACCESSORIES this page	457A	0	0	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	0	0	48
49							PNUS					PNUS	49
50													50
51	CHEVROLET	ACC.	CNTRS	SALES	COST-OF-SALES	REV/GROSS	PER CNTR	CNTRS	SALES	COST-OF-SALES	REV/GROSS	PER CNTR	51
52	DIVISIONAL EXT. WARR.	494A	0	0	0	0	0	0	0	0	0	0	52

LN NO.	VARIABLE OPERATIONS	ACC.	MONTH					YEAR-TO-DATE					LN NO.
			UNITS SOLD	SALES	COST-OF-SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	COST-OF-SALES	GROSS PROF.	PER UNIT SLD	
1	DO NOT USE	400B	0	0	0	0	0	0	0	0	0	0	1
2	DO NOT USE	401B	0	0	0	0	0	0	0	0	0	0	2
3	DO NOT USE	402B	0	0	0	0	0	0	0	0	0	0	3
4	DO NOT USE	403B	0	0	0	0	0	0	0	0	0	0	4
5	DO NOT USE	404B	0	0	0	0	0	0	0	0	0	0	5
6	DO NOT USE	405B	0	0	0	0	0	0	0	0	0	0	6
7	N DO NOT USE	406B	0	0	0	0	0	0	0	0	0	0	7
8	E CORVETTE E-RAY	407B	0	0	0	0	0	0	0	0	0	0	8
9	W DO NOT USE	408B	0	0	0	0	0	0	0	0	0	0	9
10	DO NOT USE	409B	0	0	0	0	0	0	0	0	0	0	10
11	C DO NOT USE	410B	0	0	0	0	0	0	0	0	0	0	11
12	A DO NOT USE	411B	0	0	0	0	0	0	0	0	0	0	12
13	R DO NOT USE	412B	0	0	0	0	0	0	0	0	0	0	13
14	S DO NOT USE	413B	0	0	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414B	0	0	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415B	0	0	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416B	0	0	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417B	0	0	0	0	0	0	0	0	0	0	18
19	DO NOT USE	418B	0	0	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RETAIL		0	0	0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this PG	419B	0	0	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLT GOV	FROM FLT PG	0	0	0	0	0	0	0	0	0	0	22
23	TOTAL CAR INTERNAL this	421B	0	0	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	0	0	24
25	BOLT EUV	423B	0	0	0	0	0	0	0	0	0	0	25
26	BOLT EV	424B	0	0	0	0	0	0	0	0	0	0	26
27	BLAZER EV	425B	0	0	0	0	0	0	0	0	0	0	27
28	EQUINOX EV	426B	0	0	0	0	0	0	0	0	0	0	28
29	N SILVERADO EV	427B	0	0	0	0	0	0	0	0	0	0	29
30	E DO NOT USE	428B	0	0	0	0	0	0	0	0	0	0	30
31	W DO NOT USE	429B	0	0	0	0	0	0	0	0	0	0	31
32	DO NOT USE	430B	0	0	0	0	0	0	0	0	0	0	32
33	T DO NOT USE	431B	0	0	0	0	0	0	0	0	0	0	33
34	R DO NOT USE	432B	0	0	0	0	0	0	0	0	0	0	34
35	U DO NOT USE	433B	0	0	0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434B	0	0	0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435B	0	0	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436B	0	0	0	0	0	0	0	0	0	0	38
39	DO NOT USE	437B	0	0	0	0	0	0	0	0	0	0	39
40	DO NOT USE	438B	0	0	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RETAIL		0	0	0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this PG	439B	0	0	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLT GOV	FROM FLT PG	0	0	0	0	0	0	0	0	0	0	43
44	TOTAL TRK INTERNAL this	441B	0	0	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	0	0	45
46													46
47	ACCESSORIES this page	457B	0	0	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	0	0	48
49													49
50													50
51	CHEVROLET - EV	ACC.	CNTRS	SALES	COST-OF-SALES	REV/GROSS	PER CNTR	CNTRS	SALES	COST-OF-SALES	REV/GROSS	PER CNTR	51
52	DIVISIONAL EXT. WARR.	494B	0	0	0	0	0	0	0	0	0	0	52

LN NO.	VARIABLE OPERATIONS	ACC.	MONTH					YEAR-TO-DATE					LN NO.
			UNITS SOLD	SALES	COST-OF-SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	COST-OF-SALES	GROSS PROF.	PER UNIT SLD	
1	VERANO	400D	0	0	0	0	0	0	0	0	0	0	1
2	CASCADA	401D	0	0	0	0	0	0	0	0	0	0	2
3	REGAL	402D	0	0	0	0	0	0	0	0	0	0	3
4	REGAL TOUR X	403D	0	0	0	0	0	0	0	0	0	0	4
5	DO NOT USE	404D	0	0	0	0	0	0	0	0	0	0	5
6	DO NOT USE	405D	0	0	0	0	0	0	0	0	0	0	6
7	N LACROSSE	406D	0	0	0	0	0	0	0	0	0	0	7
8	E DO NOT USE	407D	0	0	0	0	0	0	0	0	0	0	8
9	W DO NOT USE	408D	0	0	0	0	0	0	0	0	0	0	9
10	DO NOT USE	409D	0	0	0	0	0	0	0	0	0	0	10
11	C DO NOT USE	410D	0	0	0	0	0	0	0	0	0	0	11
12	A DO NOT USE	411D	0	0	0	0	0	0	0	0	0	0	12
13	R DO NOT USE	412D	0	0	0	0	0	0	0	0	0	0	13
14	S DO NOT USE	413D	0	0	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414D	0	0	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415D	0	0	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416D	0	0	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417D	0	0	0	0	0	0	0	0	0	0	18
19	OTHER BUICK CAR	418D	0	0	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RETAIL		0	0	0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this PC	419D	0	0	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLT GOV	FROM FLT PG	0	0	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL this	421D	0	0	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	0	0	24
25	DO NOT USE	423D	0	0	0	0	0	0	0	0	0	0	25
26	ENVISTA	424D	0	0	0	0	0	0	0	0	0	0	26
27	ENCLAVE	425D	0	0	0	0	0	0	0	0	0	0	27
28	ENCORE	426D	0	0	0	0	0	0	0	0	0	0	28
29	N ENVISION	427D	0	0	0	0	0	0	0	0	0	0	29
30	E ENCORE GX	428D	0	0	0	0	0	0	0	0	0	0	30
31	W DO NOT USE	429D	0	0	0	0	0	0	0	0	0	0	31
32	DO NOT USE	430D	0	0	0	0	0	0	0	0	0	0	32
33	T DO NOT USE	431D	0	0	0	0	0	0	0	0	0	0	33
34	R DO NOT USE	432D	0	0	0	0	0	0	0	0	0	0	34
35	U DO NOT USE	433D	0	0	0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434D	0	0	0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435D	0	0	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436D	0	0	0	0	0	0	0	0	0	0	38
39	DO NOT USE	437D	0	0	0	0	0	0	0	0	0	0	39
40	OTHER BUICK TRUCK	438D	0	0	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RETAIL		0	0	0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this PC	438D	0	0	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLT GOV	FROM FLT PG	0	0	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL this	441D	0	0	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	0	0	45
46													46
47	ACCESSORIES this page	457D	0	0	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	0	0	48
49							PNUS					PNUS	49
50													50
51	BUICK	ACC.	CNTRS	SALES	COST-OF-SALES	REV/GROSS	PER CNTR	CNTRS	SALES	COST-OF-SALES	REV/GROSS	PER CNTR	51
52	DIVISIONAL EXT. WARR.	494D	0	0	0	0	0	0	0	0	0	0	52

LN NO.	VARIABLE OPERATIONS	ACC.	MONTH					YEAR-TO-DATE					LN NO.
			UNITS SOLD	SALES	COST-OF-SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	COST-OF-SALES	GROSS PROF.	PER UNIT SLD	
1	DO NOT USE	400C	0	0	0	0	0	0	0	0	0	0	1
2	DO NOT USE	401C	0	0	0	0	0	0	0	0	0	0	2
3	DO NOT USE	402C	0	0	0	0	0	0	0	0	0	0	3
4	DO NOT USE	403C	0	0	0	0	0	0	0	0	0	0	4
5	DO NOT USE	404C	0	0	0	0	0	0	0	0	0	0	5
6	DO NOT USE	405C	0	0	0	0	0	0	0	0	0	0	6
7	N DO NOT USE	406C	0	0	0	0	0	0	0	0	0	0	7
8	E DO NOT USE	407C	0	0	0	0	0	0	0	0	0	0	8
9	W DO NOT USE	408C	0	0	0	0	0	0	0	0	0	0	9
10	DO NOT USE	409C	0	0	0	0	0	0	0	0	0	0	10
11	C DO NOT USE	410C	0	0	0	0	0	0	0	0	0	0	11
12	A DO NOT USE	411C	0	0	0	0	0	0	0	0	0	0	12
13	R DO NOT USE	412C	0	0	0	0	0	0	0	0	0	0	13
14	S DO NOT USE	413C	0	0	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414C	0	0	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415C	0	0	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416C	0	0	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417C	0	0	0	0	0	0	0	0	0	0	18
19	DO NOT USE	418C	0	0	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RETAIL		0	0	0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this PC	419C	0	0	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLT GOV	FROM FLT Pg	0	0	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL this	421C	0	0	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	0	0	24
25	DO NOT USE	423C	0	0	0	0	0	0	0	0	0	0	25
26	DO NOT USE	424C	0	0	0	0	0	0	0	0	0	0	26
27	DO NOT USE	425C	0	0	0	0	0	0	0	0	0	0	27
28	DO NOT USE	426C	0	0	0	0	0	0	0	0	0	0	28
29	N DO NOT USE	427C	0	0	0	0	0	0	0	0	0	0	29
30	E DO NOT USE	428C	0	0	0	0	0	0	0	0	0	0	30
31	W DO NOT USE	429C	0	0	0	0	0	0	0	0	0	0	31
32	DO NOT USE	430C	0	0	0	0	0	0	0	0	0	0	32
33	DO NOT USE	431C	0	0	0	0	0	0	0	0	0	0	33
34	R DO NOT USE	432C	0	0	0	0	0	0	0	0	0	0	34
35	U DO NOT USE	433C	0	0	0	0	0	0	0	0	0	0	35
36	C DO NOT USE	434C	0	0	0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435C	0	0	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436C	0	0	0	0	0	0	0	0	0	0	38
39	DO NOT USE	437C	0	0	0	0	0	0	0	0	0	0	39
40	DO NOT USE	438C	0	0	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RETAIL		0	0	0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this PC	439C	0	0	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLT GOV	FROM FLT Pg	0	0	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL this	441C	0	0	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	0	0	45
46													46
47	ACCESSORIES this page	457C	0	0	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	0	0	48
49							PNUS					PNUS	49
50													50
LN NO.	BUICK - EV	ACC.	MONTH					YEAR-TO-DATE					LN NO.
			CNTRS	SALES	COST-OF-SALES	REV/GROSS	PER CNTR	CNTRS	SALES	COST-OF-SALES	REV/GROSS	PER CNTR	
51			0	0	0	0	0	0	0	0	0	0	51
52	DIVISIONAL EXT. WARR.	494C	0	0	0	0	0	0	0	0	0	0	52

View VML Audit Ranges and mapping to Fleet and Commercial Page5 FLT.COM.

LN NO.	VARIABLE OPERATIONS	ACC.	MONTH					YEAR-TO-DATE					LN NO.
			UNITS SOLD	SALES	COST-OF-SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	COST-OF-SALES	GROSS PROF.	PER UNIT SLD	
1	DO NOT USE	400F	0	0	0	0	0	0	0	0	0	0	1
2	DO NOT USE	401F	0	0	0	0	0	0	0	0	0	0	2
3	DO NOT USE	402F	0	0	0	0	0	0	0	0	0	0	3
4	DO NOT USE	403F	0	0	0	0	0	0	0	0	0	0	4
5	DO NOT USE	404F	0	0	0	0	0	0	0	0	0	0	5
6	DO NOT USE	405F	0	0	0	0	0	0	0	0	0	0	6
7	DO NOT USE	406F	0	0	0	0	0	0	0	0	0	0	7
8	DO NOT USE	407F	0	0	0	0	0	0	0	0	0	0	8
9	DO NOT USE	408F	0	0	0	0	0	0	0	0	0	0	9
10	DO NOT USE	409F	0	0	0	0	0	0	0	0	0	0	10
11	DO NOT USE	410F	0	0	0	0	0	0	0	0	0	0	11
12	DO NOT USE	411F	0	0	0	0	0	0	0	0	0	0	12
13	DO NOT USE	412F	0	0	0	0	0	0	0	0	0	0	13
14	DO NOT USE	413F	0	0	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414F	0	0	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415F	0	0	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416F	0	0	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417F	0	0	0	0	0	0	0	0	0	0	18
19	DO NOT USE	418F	0	0	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RETAIL		0	0	0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this PG	419F	0	0	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLT GOV	FROM FLT PG	0	0	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL this PG	421F	0	0	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	0	0	24
25	ACADIA	423F	0	0	0	0	0	0	0	0	0	0	25
26	TERRAIN	424F	0	0	0	0	0	0	0	0	0	0	26
27	G-VAN (SAVANA)	425F	0	0	0	0	0	0	0	0	0	0	27
28	SIERRA LD	426F	0	0	0	0	0	0	0	0	0	0	28
29	SIERRA HD	427F	0	0	0	0	0	0	0	0	0	0	29
30	CANYON	428F	0	0	0	0	0	0	0	0	0	0	30
31	DO NOT USE	429F	0	0	0	0	0	0	0	0	0	0	31
32	DO NOT USE	430F	0	0	0	0	0	0	0	0	0	0	32
33	YUKON	431F	0	0	0	0	0	0	0	0	0	0	33
34	YUKON XL	432F	0	0	0	0	0	0	0	0	0	0	34
35	DO NOT USE	433F	0	0	0	0	0	0	0	0	0	0	35
36	DO NOT USE	434F	0	0	0	0	0	0	0	0	0	0	36
37	DO NOT USE	435F	0	0	0	0	0	0	0	0	0	0	37
38	DO NOT USE	436F	0	0	0	0	0	0	0	0	0	0	38
39	MED DUTY - LCF	437F	0	0	0	0	0	0	0	0	0	0	39
40	MED DUTY - CONV	438F	0	0	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RETAIL		0	0	0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this PG	439F	0	0	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLT GOV	FROM FLT PG	0	0	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL this PG	441F	0	0	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	0	0	45
46													46
47	ACCESSORIES this page	457F	0	0	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	0	0	48
49							PNUS					PNUS	49
50													50
51	GMCTRK	ACC.	CNTRS	SALES	COST-OF-SALES	REV/GROSS	PER CNTR	CNTRS	SALES	COST-OF-SALES	REV/GROSS	PER CNTR	51
52	DIVISIONAL EXT. WARR.	494F	0	0	0	0	0	0	0	0	0	0	52

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LN NO.	VARIABLE OPERATIONS	ACC.	MONTH					YEAR-TO-DATE					LN NO.
			UNITS SOLD	SALES	COST-OF-SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	COST-OF-SALES	GROSS PROF.	PER UNIT SLD	
1	DO NOT USE	400H	0	0	0	0	0	0	0	0	0	0	1
2	DO NOT USE	401H	0	0	0	0	0	0	0	0	0	0	2
3	DO NOT USE	402H	0	0	0	0	0	0	0	0	0	0	3
4	DO NOT USE	403H	0	0	0	0	0	0	0	0	0	0	4
5	DO NOT USE	404H	0	0	0	0	0	0	0	0	0	0	5
6	DO NOT USE	405H	0	0	0	0	0	0	0	0	0	0	6
7	DO NOT USE	406H	0	0	0	0	0	0	0	0	0	0	7
8	DO NOT USE	407H	0	0	0	0	0	0	0	0	0	0	8
9	DO NOT USE	408H	0	0	0	0	0	0	0	0	0	0	9
10	DO NOT USE	409H	0	0	0	0	0	0	0	0	0	0	10
11	DO NOT USE	410H	0	0	0	0	0	0	0	0	0	0	11
12	DO NOT USE	411H	0	0	0	0	0	0	0	0	0	0	12
13	DO NOT USE	412H	0	0	0	0	0	0	0	0	0	0	13
14	DO NOT USE	413H	0	0	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414H	0	0	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415H	0	0	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416H	0	0	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417H	0	0	0	0	0	0	0	0	0	0	18
19	DO NOT USE	418H	0	0	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RETAIL		0	0	0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this PG	419H	0	0	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLT/MVP GOV	FROM FLT PG	0	0	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL this PG	421H	0	0	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	0	0	24
25	HUMMER EV SUT	423H	0	0	0	0	0	0	0	0	0	0	25
26	HUMMER EV SUV	424H	0	0	0	0	0	0	0	0	0	0	26
27	DO NOT USE	425H	0	0	0	0	0	0	0	0	0	0	27
28	SIERRA EV	426H	0	0	0	0	0	0	0	0	0	0	28
29	DO NOT USE	427H	0	0	0	0	0	0	0	0	0	0	29
30	DO NOT USE	428H	0	0	0	0	0	0	0	0	0	0	30
31	DO NOT USE	429H	0	0	0	0	0	0	0	0	0	0	31
32	DO NOT USE	430H	0	0	0	0	0	0	0	0	0	0	32
33	DO NOT USE	431H	0	0	0	0	0	0	0	0	0	0	33
34	DO NOT USE	432H	0	0	0	0	0	0	0	0	0	0	34
35	DO NOT USE	433H	0	0	0	0	0	0	0	0	0	0	35
36	DO NOT USE	434H	0	0	0	0	0	0	0	0	0	0	36
37	DO NOT USE	435H	0	0	0	0	0	0	0	0	0	0	37
38	DO NOT USE	436H	0	0	0	0	0	0	0	0	0	0	38
39	DO NOT USE	437H	0	0	0	0	0	0	0	0	0	0	39
40	DO NOT USE	438H	0	0	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RETAIL		0	0	0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this PG	439H	0	0	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLT/MVP GOV	FROM FLT PG	0	0	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL this PG	441H	0	0	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	0	0	45
46													46
47	ACCESSORIES this page	457H	0	0	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	0	0	48
49													49
50			MONTH					YEAR-TO-DATE					
51	GMC - EV	ACC.	CNTRS	SALES	COST-OF-SALES	REV/GROSS	PER CNTR	CNTRS	SALES	COST-OF-SALES	REV/GROSS	PER CNTR	51
52	DIVISIONAL EXT. WARR.	494H	0	0	0	0	0	0	0	0	0	0	52

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LN NO.	VARIABLE OPERATIONS	ACC.	MONTH					YEAR-TO-DATE					LN NO.
			UNITS SOLD	SALES	COST-OF-SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	COST-OF-SALES	GROSS PROF.	PER UNIT SLD	
1	DO NOT USE	400E	0	0	0	0	0	0	0	0	0	0	1
2	DO NOT USE	401E	0	0	0	0	0	0	0	0	0	0	2
3	DO NOT USE	402E	0	0	0	0	0	0	0	0	0	0	3
4	CT6	403E	0	0	0	0	0	0	0	0	0	0	4
5	ELR	404E	0	0	0	0	0	0	0	0	0	0	5
6	DO NOT USE	405E	0	0	0	0	0	0	0	0	0	0	6
7	N SRX	406E	0	0	0	0	0	0	0	0	0	0	7
8	E CTS V	407E	0	0	0	0	0	0	0	0	0	0	8
9	W CTS	408E	0	0	0	0	0	0	0	0	0	0	9
10	XTS	409E	0	0	0	0	0	0	0	0	0	0	10
11	C ATS	410E	0	0	0	0	0	0	0	0	0	0	11
12	A CT5	411E	0	0	0	0	0	0	0	0	0	0	12
13	R ATS - V	412E	0	0	0	0	0	0	0	0	0	0	13
14	S CT4	413E	0	0	0	0	0	0	0	0	0	0	14
15	CT4-V	414E	0	0	0	0	0	0	0	0	0	0	15
16	CT5-V	415E	0	0	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416E	0	0	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417E	0	0	0	0	0	0	0	0	0	0	18
19	OTHER CADILLAC CAR	418E	0	0	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RETAIL		0	0	0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this PC	419E	0	0	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLT GOV	FROM FLT PG	0	0	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL this	421E	0	0	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	0	0	24
25	DO NOT USE	423E	0	0	0	0	0	0	0	0	0	0	25
26	DO NOT USE	424E	0	0	0	0	0	0	0	0	0	0	26
27	DO NOT USE	425E	0	0	0	0	0	0	0	0	0	0	27
28	XT4	426E	0	0	0	0	0	0	0	0	0	0	28
29	N XT5	427E	0	0	0	0	0	0	0	0	0	0	29
30	E XT6	428E	0	0	0	0	0	0	0	0	0	0	30
31	W ESCALADE PLATINUM	429E	0	0	0	0	0	0	0	0	0	0	31
32	DO NOT USE	430E	0	0	0	0	0	0	0	0	0	0	32
33	T ESCALADE	431E	0	0	0	0	0	0	0	0	0	0	33
34	R ESCALADE ESV	432E	0	0	0	0	0	0	0	0	0	0	34
35	U ESCALADE ESV PLATINUM	433E	0	0	0	0	0	0	0	0	0	0	35
36	C ESCALADE V	434E	0	0	0	0	0	0	0	0	0	0	36
37	K DO NOT USE	435E	0	0	0	0	0	0	0	0	0	0	37
38	S DO NOT USE	436E	0	0	0	0	0	0	0	0	0	0	38
39	DO NOT USE	437E	0	0	0	0	0	0	0	0	0	0	39
40	OTHER CADILLAC TRUCK	438E	0	0	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RETAIL		0	0	0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this PC	439E	0	0	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLT GOV	FROM FLT PG	0	0	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL this	441E	0	0	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	0	0	45
46													46
47	ACCESSORIES this page	457E	0	0	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	0	0	48
49							PNUS					PNUS	49
50			MONTH					YEAR-TO-DATE					50
51	CADILLAC	ACC.	CNTRS	SALES	COST-OF-SALES	REV/GROSS	PER CNTR	CNTRS	SALES	COST-OF-SALES	REV/GROSS	PER CNTR	51
52	DIVISIONAL EXT. WARR.	494E	0	0	0	0	0	0	0	0	0	0	52

LN NO.	VARIABLE OPERATIONS	ACC.	MONTH					YEAR-TO-DATE					LN NO.
			UNITS SOLD	SALES	COST-OF-SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	COST-OF-SALES	GROSS PROF.	PER UNIT SLD	
1	CELESTIQ	400G	0	0	0	0	0	0	0	0	0	0	1
2	DO NOT USE	401G	0	0	0	0	0	0	0	0	0	0	2
3	DO NOT USE	402G	0	0	0	0	0	0	0	0	0	0	3
4	DO NOT USE	403G	0	0	0	0	0	0	0	0	0	0	4
5	DO NOT USE	404G	0	0	0	0	0	0	0	0	0	0	5
6	DO NOT USE	405G	0	0	0	0	0	0	0	0	0	0	6
7	DO NOT USE	406G	0	0	0	0	0	0	0	0	0	0	7
8	DO NOT USE	407G	0	0	0	0	0	0	0	0	0	0	8
9	DO NOT USE	408G	0	0	0	0	0	0	0	0	0	0	9
10	DO NOT USE	409G	0	0	0	0	0	0	0	0	0	0	10
11	DO NOT USE	410G	0	0	0	0	0	0	0	0	0	0	11
12	DO NOT USE	411G	0	0	0	0	0	0	0	0	0	0	12
13	DO NOT USE	412G	0	0	0	0	0	0	0	0	0	0	13
14	DO NOT USE	413G	0	0	0	0	0	0	0	0	0	0	14
15	DO NOT USE	414G	0	0	0	0	0	0	0	0	0	0	15
16	DO NOT USE	415G	0	0	0	0	0	0	0	0	0	0	16
17	DO NOT USE	416G	0	0	0	0	0	0	0	0	0	0	17
18	DO NOT USE	417G	0	0	0	0	0	0	0	0	0	0	18
19	DO NOT USE	418G	0	0	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RETAIL		0	0	0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this PG	419G	0	0	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLT GOV	FROM FLT PG	0	0	0	0	0	0	0	0	0	0	22
23	TOTA CAR INTERNAL this PG	421G	0	0	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	0	0	24
25	LYRIQ	423G	0	0	0	0	0	0	0	0	0	0	25
26	TBD	424G	0	0	0	0	0	0	0	0	0	0	26
27	DO NOT USE	425G	0	0	0	0	0	0	0	0	0	0	27
28	TBD	426G	0	0	0	0	0	0	0	0	0	0	28
29	DO NOT USE	427G	0	0	0	0	0	0	0	0	0	0	29
30	TBD	428G	0	0	0	0	0	0	0	0	0	0	30
31	DO NOT USE	429G	0	0	0	0	0	0	0	0	0	0	31
32	DO NOT USE	430G	0	0	0	0	0	0	0	0	0	0	32
33	TBD	431G	0	0	0	0	0	0	0	0	0	0	33
34	TBD	432G	0	0	0	0	0	0	0	0	0	0	34
35	DO NOT USE	433G	0	0	0	0	0	0	0	0	0	0	35
36	DO NOT USE	434G	0	0	0	0	0	0	0	0	0	0	36
37	DO NOT USE	435G	0	0	0	0	0	0	0	0	0	0	37
38	DO NOT USE	436G	0	0	0	0	0	0	0	0	0	0	38
39	DO NOT USE	437G	0	0	0	0	0	0	0	0	0	0	39
40	DO NOT USE	438G	0	0	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RETAIL		0	0	0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this PG	439G	0	0	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLT GOV	FROM FLT PG	0	0	0	0	0	0	0	0	0	0	43
44	TOTA TRK INTERNAL this PG	441G	0	0	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	0	0	45
46													46
47	ACCESSORIES this page	457G	0	0	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	0	0	48
49													49
50			MONTH					YEAR-TO-DATE					
51	CADILLAC - EV	ACC.	CNTRS	SALES	COST-OF-SALES	REV/GROSS	PER CNTR	CNTRS	SALES	COST-OF-SALES	REV/GROSS	PER CNTR	51
52	DIVISIONAL EXT. WARR.	494G	0	0	0	0	0	0	0	0	0	0	52

LN NO.	VARIABLE OPERATIONS	ACC.	MONTH					YEAR-TO-DATE					LN NO.
			UNITS SOLD	SALES	COST-OF-SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	COST-OF-SALES	GROSS PROF.	PER UNIT SLD	
1	OTH CAR -1	400J	0	0	0	0	0	0	0	0	0	0	1
2	OTH CAR -2	401J	0	0	0	0	0	0	0	0	0	0	2
3	OTH CAR -3	402J	0	0	0	0	0	0	0	0	0	0	3
4	OTH CAR -4	403J	0	0	0	0	0	0	0	0	0	0	4
5	OTH CAR -5	404J	0	0	0	0	0	0	0	0	0	0	5
6	OTH CAR -6	405J	0	0	0	0	0	0	0	0	0	0	6
7	OTH CAR -7	406J	0	0	0	0	0	0	0	0	0	0	7
8	OTH CAR -8	407J	0	0	0	0	0	0	0	0	0	0	8
9	OTH CAR -9	408J	0	0	0	0	0	0	0	0	0	0	9
10	OTH CAR -10	409J	0	0	0	0	0	0	0	0	0	0	10
11	OTH CAR -11	410J	0	0	0	0	0	0	0	0	0	0	11
12	OTH CAR -12	411J	0	0	0	0	0	0	0	0	0	0	12
13	OTH CAR -13	412J	0	0	0	0	0	0	0	0	0	0	13
14	OTH CAR -14	413J	0	0	0	0	0	0	0	0	0	0	14
15	OTH CAR -15	414J	0	0	0	0	0	0	0	0	0	0	15
16	OTH CAR -16	415J	0	0	0	0	0	0	0	0	0	0	16
17	OTH CAR -17	416J	0	0	0	0	0	0	0	0	0	0	17
18	OTH CAR -18	417J	0	0	0	0	0	0	0	0	0	0	18
19	OTH CAR -19	418J	0	0	0	0	0	0	0	0	0	0	19
20	TOTAL NEW CARS RETAIL		0	0	0	0	0	0	0	0	0	0	20
21	MEMO* e-CAR SLS this PG	419J	0	0	0	0	0	0	0	0	0	0	21
22	TOTAL CAR FLEET this PG	420J	0	0	0	0	0	0	0	0	0	0	22
23	TOTAL CAR INTERNAL this PG	421J	0	0	0	0	0	0	0	0	0	0	23
24	TOTAL NEW CARS		0	0	0	0	0	0	0	0	0	0	24
25	OTH TRK -1	423J	0	0	0	0	0	0	0	0	0	0	25
26	OTH TRK -2	424J	0	0	0	0	0	0	0	0	0	0	26
27	OTH TRK -3	425J	0	0	0	0	0	0	0	0	0	0	27
28	OTH TRK -4	426J	0	0	0	0	0	0	0	0	0	0	28
29	OTH TRK -5	427J	0	0	0	0	0	0	0	0	0	0	29
30	OTH TRK -6	428J	0	0	0	0	0	0	0	0	0	0	30
31	OTH TRK -7	429J	0	0	0	0	0	0	0	0	0	0	31
32	OTH TRK -8	430J	0	0	0	0	0	0	0	0	0	0	32
33	OTH TRK -9	431J	0	0	0	0	0	0	0	0	0	0	33
34	OTH TRK -10	432J	0	0	0	0	0	0	0	0	0	0	34
35	OTH TRK -11	433J	0	0	0	0	0	0	0	0	0	0	35
36	OTH TRK -12	434J	0	0	0	0	0	0	0	0	0	0	36
37	OTH TRK -13	435J	0	0	0	0	0	0	0	0	0	0	37
38	OTH TRK -14	436J	0	0	0	0	0	0	0	0	0	0	38
39	OTH TRK -15	437J	0	0	0	0	0	0	0	0	0	0	39
40	OTH TRK -16	438J	0	0	0	0	0	0	0	0	0	0	40
41	TOTAL NEW TRKS RETAIL		0	0	0	0	0	0	0	0	0	0	41
42	MEMO* e-TRK SLS this PG	439J	0	0	0	0	0	0	0	0	0	0	42
43	TOTAL TRK FLEET this PG	440J	0	0	0	0	0	0	0	0	0	0	43
44	TOTAL TRK INTERNAL this PG	441J	0	0	0	0	0	0	0	0	0	0	44
45	TOTAL NEW TRUCKS		0	0	0	0	0	0	0	0	0	0	45
46	NEW OTHER AUTOMOTIVE	445J		0	0	0	0		0	0	0	0	46
47	ACCESSORIES this page	457J	0	0	0	0	0	0	0	0	0	0	47
48	TOTAL NEW VEHICLES		0	0	0	0	0	0	0	0	0	0	48
49							PNUS					PNUS	49

GM COMMERCIAL & FLEET SALES AND GROSS PROFIT ANALYSIS

LN NO.	(MEMO) SMALL BUSINESS COMMERCIAL - (SBC) (018/029)	ACC.	MONTH					YEAR-TO-DATE					LN NO.	
			UNITS SOLD	SALES	COST-OF-SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	COST-OF-SALES	GROSS PROF.	PER UNIT SLD		
1	C CHEVROLET ICE CARS	400K	0	0	0	0	0	0	0	0	0	0	1	
2	A CHEVROLET EV CARS	401K	0	0	0	0	0	0	0	0	0	0	2	
3	R BUICK ICE CARS	402K	0	0	0	0	0	0	0	0	0	0	3	
4	S BUICK EV CARS	403K	0	0	0	0	0	0	0	0	0	0	4	
5	CADILLAC ICE CARS	404K	0	0	0	0	0	0	0	0	0	0	5	
6	CADILLAC EV CARS	405K	0	0	0	0	0	0	0	0	0	0	6	
7	DO NOT USE	406K	0	0	0	0	0	0	0	0	0	0	7	
8	DO NOT USE	407K	0	0	0	0	0	0	0	0	0	0	8	
9	TOTAL SMALL BUSINESS CARS		0	0	0	0	0	0	0	0	0	0	9	
10	T BUICK / CADILLAC SMALL SUV EV	412K	0	0	0	0	0	0	0	0	0	0	10	
11	R BUICK / CADILLAC SMALL SUV ICE	413K	0	0	0	0	0	0	0	0	0	0	11	
12	U BUICK / CADILLAC MED SUV EV	414K	0	0	0	0	0	0	0	0	0	0	12	
13	C BUICK / CADILLAC MED SUV ICE	415K	0	0	0	0	0	0	0	0	0	0	13	
14	K BUICK / CADILLAC LARGE SUV EV	416K	0	0	0	0	0	0	0	0	0	0	14	
15	S BUICK / CADILLAC LARGE SUV ICE	417K	0	0	0	0	0	0	0	0	0	0	15	
16	CHEVROLET / GMC SMALL SUV EV	418K	0	0	0	0	0	0	0	0	0	0	16	
17	CHEVROLET / GMC SMALL SUV ICE	419K	0	0	0	0	0	0	0	0	0	0	17	
18	CHEVROLET / GMC MED SUV EV	420K	0	0	0	0	0	0	0	0	0	0	18	
19	CHEVROLET / GMC MED SUV ICE	421K	0	0	0	0	0	0	0	0	0	0	19	
20	CHEVROLET / GMC / HUMMER LARGE SUV EV	422K	0	0	0	0	0	0	0	0	0	0	20	
21	CHEVROLET / GMC LARGE SUV ICE	423K	0	0	0	0	0	0	0	0	0	0	21	
22	SILVERADO/SIERRA HD ICE (2500 / 3500)	424K	0	0	0	0	0	0	0	0	0	0	22	
23	DO NOT USE	425K	0	0	0	0	0	0	0	0	0	0	23	
24	SILVERADO/SIERRA LD ICE (1500)	426K	0	0	0	0	0	0	0	0	0	0	24	
25	SILVERADO/SIERRA/HUMMER LD EV	427K	0	0	0	0	0	0	0	0	0	0	25	
26	COLORADO/CANYON ICE	428K	0	0	0	0	0	0	0	0	0	0	26	
27	DO NOT USE	429K	0	0	0	0	0	0	0	0	0	0	27	
28	SILVERADO MEDIUM DUTY (4500+)	430K	0	0	0	0	0	0	0	0	0	0	28	
29	CHEVROLET LCF	431K	0	0	0	0	0	0	0	0	0	0	29	
30	EXPRESS/SAVANA ICE	432K	0	0	0	0	0	0	0	0	0	0	30	
31	DO NOT USE	433K	0	0	0	0	0	0	0	0	0	0	31	
32	DO NOT USE	434K	0	0	0	0	0	0	0	0	0	0	32	
33	TOTAL SMALL BUSINESS TRUCKS		0	0	0	0	0	0	0	0	0	0	33	
34	TOTAL SBC (MEMO)		0	0	0	0	0	0	0	0	0	0	34	
36	BRIGHTDROP - ALL ACTIVITY	ACC.	UNITS SOLD	SALES	GROSS PROF.	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	COST-OF-SALES	GROSS PROF.	PER UNIT SLD	36	
37	ZEVO 400 - RTL / SBC	423N	0	0	0	0	0	0	0	0	0	0	37	
38	ZEVO 400 - FLT	424N	0	0	0	0	0	0	0	0	0	0	38	
39	ZEVO 400 - GOV	425N	0	0	0	0	0	0	0	0	0	0	39	
40	ZEVO 600 - RTL / SBC	426N	0	0	0	0	0	0	0	0	0	0	40	
41	ZEVO 600 - FLT	427N	0	0	0	0	0	0	0	0	0	0	41	
42	ZEVO 600 - GOV	428N	0	0	0	0	0	0	0	0	0	0	42	
43	DO NOT USE	426N											43	
44	DO NOT USE	427N											44	
45	DO NOT USE	428N											45	
46	TOTAL BRIGHTDROP TRUCKS		0	0	0	0	0	0	0	0	0	0	46	
47	FLEET / COMMERCIAL / GOVT VEHICLE SALES SUMMARY		MONTH					YEAR-TO-DATE					47	
48			UNITS SOLD	SALES	COST-OF-SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	COST-OF-SALES	GROSS PROF.	PER UNIT SLD	48	
49	COMMERCIAL ICE CARS		0	0	0	0	0	0	0	0	0	0	49	
50	FLEET ICE CARS		0	0	0	0	0	0	0	0	0	0	50	
51	GOVERNMENT ICE CARS		0	0	0	0	0	0	0	0	0	0	51	
52	TOTAL FLEET / GOVERNMENT / COMMERCIAL ICE CARS		0	0	0	0	0	0	0	0	0	0	52	
53	COMMERCIAL EV CARS		0	0	0	0	0	0	0	0	0	0	53	
54	FLEET EV CARS		0	0	0	0	0	0	0	0	0	0	54	
55	GOVERNMENT EV CARS		0	0	0	0	0	0	0	0	0	0	55	
56	TOTAL FLEET / GOVERNMENT / COMMERCIAL EV CARS		0	0	0	0	0	0	0	0	0	0	56	
57	COMMERCIAL ICE TRUCKS		0	0	0	0	0	0	0	0	0	0	57	
58	FLEET ICE TRUCKS		0	0	0	0	0	0	0	0	0	0	58	
59	GOVERNMENT ICE TRUCKS		0	0	0	0	0	0	0	0	0	0	59	
60	TOTAL FLEET / GOVERNMENT / COMMERCIAL ICE TRUCKS		0	0	0	0	0	0	0	0	0	0	60	
61	COMMERCIAL EV TRUCKS		0	0	0	0	0	0	0	0	0	0	61	
62	FLEET EV TRUCKS		0	0	0	0	0	0	0	0	0	0	62	
63	GOVERNMENT EV TRUCKS		0	0	0	0	0	0	0	0	0	0	63	
64	TOTAL FLEET / GOVERNMENT / COMMERCIAL EV TRUCKS		0	0	0	0	0	0	0	0	0	0	64	
65	MEMO: TOTAL FLEET / GOVERNMENT / COMMERCIAL CAR SALES		0	0	0	0	0	0	0	0	0	0	65	
66	MEMO: TOTAL FLEET / GOVERNMENT / COMMERCIAL TRK SALES		0	0	0	0	0	0	0	0	0	0	66	
67							% Gross					% Gross	67	
68	VARIABLE EXP	637K					0	0.0%				0	0.0%	68
69	PERSONNEL EXP	638K					0	0.0%				0	0.0%	69
70	SEMI-FIXED EXP	639K					0	0.0%				0	0.0%	70
71	*MEMO* ADVERTISING	640K					0	0.0%				0	0.0%	71
72	RENT & RENT EQUIP	641K					0	0.0%				0	0.0%	72
73	FIXED EXPENSES	642K					0	0.0%				0	0.0%	73
74	TOTAL EXPENSES						0	0.0%				0	0.0%	74
75	NET FLEET, GOVERNMENT & COMMERCIAL		0	0			0	0	0	0		0	0	75

View help file on Page 5 FLT COM - Fleet and Commercial from the GM Standard Accounting Manual

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DEPARTMENTAL SALES AND GROSS PROFIT ANALYSIS

Table with columns: LN NO, VARIABLE OPERATIONS CONTINUED, ACC. NO., MONTH (UNITS SOLD, SALES, COST-OF-SALES, GRS PROF., P.U.U.S.), YEAR-TO-DATE (UNITS SOLD, SALES, COST-OF-SALES, GRS PROF., P.U.U.S.), LN NO. Rows include sections for USED CARS, USED TRUCKS, USED WHOLESALE, FIXED OPERATIONS, MECHANICAL, BODY SHOP, and SERVICE DEPT.

LEASE AND RENTAL ACTIVITY

LN NO	LEASE & RENTAL DIRECT EXPENSES & INCOME			TOTAL OPERATION				(510) CLOSED END LEASE		(520) OPEN LEASE / OTHER		(530) RENTAL OPERATIONS		LN NO
	ACCT NO	CURRENT MONTH	YEAR TO-DATE	% DISTRIBUTION	CURRENT MONTH	YEAR TO-DATE	CURRENT MONTH	YEAR TO-DATE	CURRENT MONTH	YEAR TO-DATE	CURRENT MONTH	YEAR TO-DATE		
1													1	
2	I	INCOME REVENUE	5X1	0	0	0%	0	0	0	0	0	0	2	
3	L N	RECURRING LEASE PAYMENTS	5X2	0	0	0%	0	0	0	0	0	0	3	
4	C	MAINTENANCE INCOME	5X3	0	0	0%	0	0	0	0	0	0	4	
5	& O	PARTIAL MONTH (PRORATA) INCOME	5X4	0	0	0%	0	0	0	0	0	0	5	
6	M	LATE PAYMENT CHARGE	5X5	0	0	0%	0	0	0	0	0	0	6	
7	R E	RENTAL INCOME	5X6	0	0	0%	0	0	0	0	0	0	7	
8		ADMINISTRATIVE FEE	5X7	0	0	0%	0	0	0	0	0	0	8	
9		OTHER LEASE REVENUE	5X7	0	0	0%	0	0	0	0	0	0	8	
10		TOTAL LEASE AND RENTAL INCOME		0	0	100%	0	0	0	0	0	0	9	
11	D	DIRECT COST				% REV	(710) CLOSED - END	(720) OPEN - END	(730) RENTAL				10	
12	I C	INTEREST	7X1	0	0	0.0%	0	0	0	0	0	0	11	
13	R O	AMORTIZATION	7X2	0	0	0.0%	0	0	0	0	0	0	12	
14	E S	INSURANCE (IN SERVICE VEHICLES)	7X3	0	0	0.0%	0	0	0	0	0	0	13	
15	C T	LICENSE, TITLE & TAX	7X4	0	0	0.0%	0	0	0	0	0	0	14	
16	T S	POLICY - LEASE & RENTAL VEHICLES	7X5	0	0	0.0%	0	0	0	0	0	0	15	
17		MAINTENANCE & REPAIRS	7X6	0	0	0.0%	0	0	0	0	0	0	16	
18		RENT-SUBLET UNITS	7X7	0	0	0.0%	0	0	0	0	0	0	17	
19		OTHER	7X8	0	0	0.0%	0	0	0	0	0	0	18	
20		TOTAL DIRECT COSTS		0	0	0.0%	0	0	0	0	0	0	19	
21		GROSS PROFIT AFTER DIRECT COST		PVD	PVD	% SALES	0	0	0	0	0	0	20	
22		* MEMO * - SELLING PRICE OF DISPOSED VEHICLES	5X0DS	0	0.0K	0.00%	0	0	0	0	0	0	21	
23		* MEMO * - DISPOSITION EXPENSE	7X0DE	0	0	0.00%	0	0	0	0	0	0	22	
24		GAIN (LOSS) ON DISPOSITION	5X0GL	0	0	0.00%	0	0	0	0	0	0	23	
25		GROSS PROFIT / INCOME		0	0	0.0%	0	0	0	0	0	0	24	
26				MONTH	YEAR-TO-DATE		MONTH	YTD	MONTH	YTD	MONTH	YTD	25	
27		BEGINNING UNITS IN SERVICE					0	0	0	0	0	0	26	
28		UNITS ADDED INTO SERVICE		0			0	0	0	0	0	0	27	
29		UNITS REMOVED FROM SERVICE		0			0	0	0	0	0	0	28	
30		ENDING UNITS IN SERVICE		0			0	0	0	0	0	0	29	
31		UNITS DISPOSED		0			0	0	0	0	0	0	30	
32		* MEMO * CUSTOMERS RETAINED		0			0	0	0	0	0	0	31	
33													32	
34		INVENTORY ANALYSIS	UNITS	ACCT NO	AMOUNT								33	
35		NEW UNITS FOR LEASE	0	277A	0								34	
36		DEMONSTRATORS	0	277B	0								35	
37		TERMINATED NOT DISPOSED	0	277C	0								36	
38		* MEMO > 30 DAYS \$\$ / U	0	0									37	
39		VEHICLES IN SERV	ACCUMULATED DEPRECIATION	UNITS	NET								38	
40		LEASED VEHICLES	0	0	277D	0							39	
41		RENTAL VEHICLES	0	0	277E	0							40	
42		LEASED EQUIPMENT	0	0	277F	0							41	
43		TOTAL INV & IN-SERVICE	0	0	277	0							42	
44													43	
45		L&R - FINANCE, INSURANCE & PROT. PLAN ACTIVITY											44	
46			CNTRS	SALES	COST-OF-SALES	REV/GROSS	PER CNTR	CNTRS	SALES	C.O.S.	REV/GROSS	PER CNTR	45	
47		INS. COMM. EARNED	541	0	0	0	0	0	0	0	0	0	46	
48		INS CHARGEBACKS	741		0	0	0		0	0	0	0	47	
49		ACCESSORIES	542	0	0	0	0	0	0	0	0	0	48	
50		GM PROT. PLANS	543	0	0	0	0	0	0	0	0	0	49	
51		OTHER PROT. PLANS	544	0	0	0	0	0	0	0	0	0	50	
52		F&I COMPENSATION	740		0	0			0	0	0	0	51	
53		L&R - F&I & PROT. PLN INCOME (to pg 3 ln 1-2)		0	0	0	0	0	0	0	0	0	52	

ACCOUNTS RECEIVABLE	ACCT NO	TOTAL	PRE-PAID	1 - 30 DAYS	31 - 60 DAYS	61 - 90 DAYS	OVER 90 DAYS
LEASE BILLINGS	220 L&R B	0	0	0	0	0	0
OTHER RECEIVABLES	220 L&R O	0	0	0	0	0	0
SUB-TOTAL		0	0	0	0	0	0
LESS ALLOW. DOUBT ACCTS	340 L&R ADA	0					
TOTAL	220 L&R NET	0					